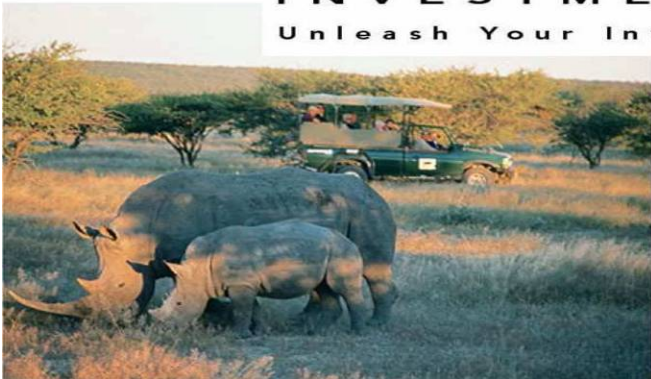


INVESTMENT PROJECTS & OPPORTUNITIES



Namibia
INVESTMENT CENTRE
Unleash Your Investment Potential



NAMIBIA INVESTMENT CENTRE

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AGRI-BUSINESS



OPPORTUNITIES FROM NAMIBIA 2009 4

PROJECT TITLE	AGRI-BUSINESS PROJECT 1 NAMIBIA BEEF DEVELOPMENT INITIATIVE
Description of Project	Beef is one of the strategic exports for Namibia yet its potential has not been fully developed. The northern part of Namibia has vast head of cattle; however no exports come from this region. The promoters seek to construct an abattoir which shall meet international standards of meat and meat products. In addition they seek potential linkages with the Northern Tannery (as a supplier of hides to the Tannery).
Thematic / Functional Area	Food Processing
Duration	2 years
Geographical Location/s	Ondangwa
Potential Funding Agents	<ul style="list-style-type: none"> • Private equity firms • Pension Funds • Financial Institutions • Development Banks • Partner <div style="text-align: right;">Technical</div>
Total Estimated Cost	<ul style="list-style-type: none"> • <i>Commissioning of the feasibility study: Appointment of a Consultant to do a feasibility study and business plan for the project. The assistance of the Directorate of Animal Health in the Ministry of Agriculture, Water and Forestry to help ensure the products are of high quality and meet the international standards. Estimated cost N\$ 250 000.</i> • <i>Construction of the abattoir: Estimated total cost: N\$ 2 million</i>
Existing Level of Funding	Nil
Additional Funding Required	To be determined
Business Objectives	Increased exports of meat and meat products overseas.
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Feasibility study</i> • <i>Construction of an abattoir</i>

OPPORTUNITIES FROM NAMIBIA 2009 5

Key Outputs	<ul style="list-style-type: none">• Project preparation for design & construction proposal• Construction of an appropriate size abattoir taking into account the current cattle heads in the north as well as the anticipated growth.
Implementation Agents	Mangetti Meat Market and technical partner
Project Documentation Status	Only a summarized project concept is available.
Market	Overseas markets
Perspectives	Increased exports of meat and meat products will contribute towards increased Gross Domestic Product (GDP).

OPPORTUNITIES FROM NAMIBIA 2009 6

PROJECT TITLE	AGRI-BUSINESS PROJECT 2 CAPRIVI FARMERS SERVICES
Description of project	Caprivi Region borders Angola, Zambia and Botswana on the northern side of Namibia. It has rich fertile soils, good water resources and warm temperatures and hence agriculture is the main driver of the economy in the Caprivi Region. However, the area is prone to animal diseases and crop losses due to pests. Hence the promoter seeks funding to set up a company to supply agro chemicals and supplementary feeds for animals, and herbicides to prevent crop losses for farmers.
Thematic / Functional Area	Retail Industry – Agro Supplies.
Estimated Project Implementation Timeframe	6 months
Geographical Location/s	Katima Mulilo, Caprivi Region
Potential Funding Agents	Local financial institutions.
Total Estimated Cost	To be determined.
Existing Level of Funding	To be determined.
Additional Funding Required	To be determined.
Business Objectives	<ul style="list-style-type: none"> • The agro supply business will assist local farmers in eradication of animal diseases and crop pest; and • To educate the Caprivi Region on ways of preventing the spread of animal diseases and crop pests.
Project Requirements/Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; • Assuming a positive result from the feasibility study, a detailed business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding; • Project's premises to be identified and storage facilities to be constructed; and • Contracts to be signed with suppliers of the chemicals.
Key Outputs	<ul style="list-style-type: none"> • A bankable feasibility study and business plan • Commencement of operations • Supply of products to suppliers

OPPORTUNITIES FROM NAMIBIA 2009 7

Implementation Agents	Caprivi Farmers Services
Project Documentation Status	Detailed business plan last updated in November 2006.
Market	Initially will concentrate on Caprivi Region, and then expand to the rest of Namibia.
Perspective	Due to a lot of rain received in this area the Caprivi Region is prone to diseases associated with semi-wet conditions. Therefore, establishment of an agro chemical facility will minimize loss to farmers due to pests and animal diseases.

OPPORTUNITIES FROM NAMIBIA 2009 8

PROJECT TITLE	AGRI-BUSINESS PROJECT 3 GOAT'S MILK PRODUCTION
Description of project	Livestock for both subsistence and commercial is the main source of income for farmers in the Omaheke Region. The region has the highest number of livestock in Namibia due to the excellent grazing land. The promoter therefore seeks a technical partner / investor to set up a company that will rear its own goats and process the milk from the goats into cheese and other related products, which will be the first project of this nature in the Region.
Thematic / Functional Area	Agro processing – production of milk and related products
Estimated project implementation date	1 year
Geographical Location/s	Omaheke region
Potential Funding Agents	<ul style="list-style-type: none"> • Technical Partner • Local financial institutions
Total Estimated Cost	To be determined
Existing Level of Funding	Nil
Additional Funding Required	To be determined
Business Objectives	To create a self sustaining goat milk production and processing project.
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Feasibility study to be done to assess the viability of the project;</i> • <i>Depending on the results of the feasibility study, business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding;</i> • <i>Identification of Technical Partner; and</i> • <i>Construction of</i> <i>the processing plant.</i>

OPPORTUNITIES FROM NAMIBIA 2009 9

Key Outputs	<ul style="list-style-type: none">• Bankable feasibility study and business plan;• Identification of a Technical Partner;• and setting up of the project. Construction
Implementation Agents	Omaheke Regional council and Technical Partner
Project Documentation Status	A preliminary feasibility study conducted by the Omaheke Regional Council
Market	Namibia and export markets
Perspectives	This is a unique project in the Region. It has the support of the Regional Council thus assistance will be rendered to the project investor.

OPPORTUNITIES FROM NAMIBIA 2009 10

PROJECT TITLE	AGRI-BUSINESS PROJECT 4	
	OMAHEKE OLIVE PRODUCTION	
Description of project	Omaheke Region is mainly dependent on livestock production for its survival. To promote diversity, the Region has decided to plant Olive trees, as currently being done in Otjozondjupa Region. Olive trees do not require much water therefore irrigation will not be high. A pilot project initiated with the assistance of technical experts yielded positive results. In view of this, the project promoters are looking for funding and / or a technical partner for this project.	
Thematic / Functional Area	Agriculture	
Estimated project implementation date	6 months	
Geographical Location/s	Omaheke region.	
Potential Funding Agents	<ul style="list-style-type: none"> • Technical Partner and / or • financial institutions 	Local
Total Estimated Cost	To be determined.	
Existing Level of Funding	Nil	
Additional Funding Required	To be determined	
Business Objectives	Increase local olive supply in Namibia whilst operating a profitable business.	
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Feasibility study to be done to assess the viability of the project;</i> • <i>Assuming a positive result of the feasibility study, business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding;</i> • <i>Identification of Technical Partner; and</i> • <i>Identification of land to be used for this and commence with the planting phase.</i> 	
Key Outputs	<ul style="list-style-type: none"> • feasibility study and business plan • Plantation 	<p align="right">Bankable</p> <p align="right">Olive Tree</p>

OPPORTUNITIES FROM NAMIBIA 2009 11

Implementation Agents	Omaheke Regional Council and Technical Partner
Project Documentation Status	Only a summarised concept documentation is available
Market	Local Namibian market and exports to Europe
Perspectives	This project will diversify economic / income generating activities in this region which is known only for livestock production.

OPPORTUNITIES FROM NAMIBIA 2009 12

PROJECT TITLE	AGRI-BUSINESS PROJECT 5
	OMAHEKE BEEF PROCESSING
Description of project	Livestock for both subsistence and commercial is the main source of income for farmers in the Omaheke Region. The region is better known as the "Cattle Country" or "Little Texas" of Namibia and as a result, produces most of the beef exported to Europe and other countries. Value addition to beef is critical to this region hence the promoter seeks an investor / technical partner to set up a beef processing factory (Abattoir) in the region.
Thematic / Functional Area	Food processing
Estimated project implementation date	1 year
Geographical Location/s	Omaheke Region
Potential Funding Agents	<ul style="list-style-type: none"> • Technical Partner • Local financial institutions • Private equity firms
Total Estimated Cost	To be determined.
Existing Level of Funding	Nil
Additional Funding Required	To be determined
Business Objectives	Increased exports of meat and related products.
Project Requirements/Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; • Assuming a positive result of the feasibility study, business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding; • Identification of Technical Partner; and • Construction of an abattoir.
Key Outputs	<ul style="list-style-type: none"> • Bankable feasibility study and business plan • Construction of an abattoir and commencing operations

OPPORTUNITIES FROM NAMIBIA 2009 13

Implementation Agents	Omaheke Regional Council and Technical Partner
Project Documentation Status	Only the summarized concept documentation is available.
Market	Export market
Perspectives	Increased exports will contribute towards increased Gross Domestic Product (GDP).

OPPORTUNITIES FROM NAMIBIA 2009 14

PROJECT TITLE	AGRI-BUSINESS PROJECT 6 RWASHIYOYO MILLING CC
Description of project	Mahangu (millet) is regarded as the staple food for the Northern communal areas of Namibia supplemented by maize. Currently, Rwashiyoyo Milling CC is involved in providing milling services of mahangu, sorghum and maize to customers. Due to increased demand of mahangu flour in the region, the entity requires funding to be able to buy the mahangu grain from the farmers, convert it to mahangu flour and then sell it to customers.
Thematic / Functional Area	Food industry – Milling services.
Estimated Project Implementation Timeframe	6 months
Geographical Location/s	Rundu town in the Kavango Region in Namibia
Potential Funding Agents	Local financial institutions.
Total Estimated Cost	To be determined.
Existing Level of Funding	To be determined.
Additional Funding Required	To be determined.
Business Objectives	<ul style="list-style-type: none"> • Improve mahangu production in the region and compensate the farmers fairly • Satisfy the market demand for mahangu flour • Contribute to the Gross Domestic Product (GDP) of the country
Project Requirements/Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; • Assuming a positive result from the feasibility study, a detailed business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding; • Project's premises to be expanded; • Contracts to be entered into with farmers to supply the mahangu grain; and • Contracts to be entered into with hospitals, schools and retailers where the flour will be sold.

OPPORTUNITIES FROM NAMIBIA 2009 15

Key Outputs	<ul style="list-style-type: none">• Expansion of production facilities• mahangu flour to hospitals, schools and retailers Delivery of
Implementation Agents	Rwashiyoyo Milling CC
Project Documentation Status	Summarized business plan.
Market	Kavango Region, mainly targeting hospitals, schools and shops.
Perspective	This project will satisfy the increasing demand of Mahangu by communities in the Northern part of Namibia.

OPPORTUNITIES FROM NAMIBIA 2009 16

PROJECT TITLE	AGRI-BUSINESS PROJECT 7 CAPRIVI HORTICULTURE PROJECT
Description of project	Katima Mulilo is rich in natural resources; it has fertile soils, good water resources (along the Zambezi River) and warm temperatures which are conducive for horticultural projects. The promoter requires funding to set up a horticultural project in Katima Mulilo that will grow vegetables to supply the Caprivi Region, and also to nearby countries such as Angola, Zambia and Botswana.
Thematic / Functional Area	Agriculture
Estimated Project Implementation Timeframe	6 months
Geographical Location/s	Katima Mulilo, Caprivi Region
Potential Funding Agents	Local financial institutions.
Total Estimated Cost	To be determined.
Existing Level of Funding	To be determined.
Additional Funding Required	To be determined.
Business Objectives	To supply agricultural produce to local community and increase exports for these products.
Project Requirements/Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; • Assuming a positive result from the feasibility study, a detailed business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding; • Clearing of land and purchase of agricultural equipment; and • Planting of vegetables.
Key Outputs	<ul style="list-style-type: none"> • Supply of fresh vegetables • Horticultural produce exports increase
Implementation Agents	Caprivi Farmers Services
Project Documentation Status	Detailed business plan last updated in November 2006.

OPPORTUNITIES FROM NAMIBIA 2009 17

Market	Caprivi Region, Angola and Zambia
Perspective	The location of the project in Katima Mulilo makes it conducive to produce high quality vegetables throughout the year due to the perennial Zambezi river.

OPPORTUNITIES FROM NAMIBIA 2009 18

PROJECT TITLE	AGRI-BUSINESS PROJECT 8
	KAKURO AGRICULTURAL PROJECT
Description of project	Nkurenkuru Settlement (Kakuro) in Mpungu Constituency was initially used by the Ministry of Agriculture for crop production. The site has underground water pipes already in place, and currently no cultivation is taking place. The area has fertile soils and with the available water supplies, is ideal for crop production. Hence the promoter seeks funding to grow and supply vegetables, maize and fruits for the semi-urban and rural communities living in Nkurenkuru settlement as well as Mpungu constituency.
Thematic / Functional Area	Agriculture
Estimated Project Implementation Timeframe	2 years
Geographical Location/s	Mpungu constituency, Kavango region
Potential Funding Agents	<ul style="list-style-type: none"> • Local financial institutions • Development banks
Total Estimated Cost	To be determined
Existing Level of Funding	To be determined
Additional Funding Required	To be determined
Business Objectives	<ul style="list-style-type: none"> • To promote self sufficiency in the community • To eradicate poverty through maximised agro-production
Project Requirements/Activities	<ul style="list-style-type: none"> • Project Implementation Proposal • Funding to purchase required inputs
Key Outputs	<ul style="list-style-type: none"> • Supply of fresh vegetables and fruits.
Implementation Agents	Mpungu CDC, Regional Development Coordination Committee, Regional Directorate of Planning and Development, Kavango Regional Council, Kavango Regional farmers Union.
Project Documentation Status	Only a summarized concept document is available

OPPORTUNITIES FROM NAMIBIA 2008 19

Market	Kavango Region
Perspective	Facilities already exist and therefore limited work needs to be done to set the project running again.

OPPORTUNITIES FROM NAMIBIA 2009 20

PROJECT TITLE	AGRI-BUSINESS PROJECT 9
	NKEMBE CHICKEN PROJECT
Description of project	Tuguva Community Based Organisation is situated in Mpungu constituency in the Kavango Region. This constituency has for a long time been marginalized due to the war in Angola. However, with the peace now enjoyed in Angola, this has potential for a number of projects of which chicken breeding is one of them. The promoter seeks to establish a chicken breeding project as there is currently no such project in the area. All chickens and eggs within this constituency as well as Nkurenkuru at large are imported.
Thematic / Functional Area	Food industry
Estimated Project Implementation Timeframe	3 months
Geographical Location/s	Tuguva Village in the Mpungu Constituency of Kavango Region. It is approximately 50 km west of Nkurenkuru and is close to Katwitwi Border Post (Border post for Namibia and Angola).
Potential Funding Agents	<ul style="list-style-type: none"> • Donors • Local Financial institutions (if it's a profitable venture)
Total Estimated Cost	To be determined.
Existing Level of Funding	To be determined.
Additional Funding Required	To be determined.
Business Objectives	<ul style="list-style-type: none"> • To create a self sustaining project • To alleviate poverty of the community by operating a self sustaining chicken project • Provide eggs and meat to the community
Project Requirements/Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project, if the funding of a financial institution is required; • Detailed business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding; • Project's premises to be identified; and • Employees to be trained on the operations of the business.
Key Outputs	<ul style="list-style-type: none"> • Establishment of the chicken farm; • Trained employees; and • Chicken breeding and egg laying

OPPORTUNITIES FROM NAMIBIA 2009 21

Implementation Agents	Tuguva Community Based Organization
Project Documentation Status	Summarized business plan.
Market	Kavango Region, and the southern part of Angola
Perspective	This project will result in poverty alleviation in the Kavango Region. Since it will be a new project, operational guidance must be given to the community if this project is to be a success.

OPPORTUNITIES FROM NAMIBIA 2009 22

PROJECT TITLE	AGRI-BUSINESS PROJECT 10 NAMIBIA FEED PRODUCERS
Description of Project	<p>The project promoter would like to set up a stock feed manufacturing and preparation company with branches distributed across the northern regions. The sources of raw materials will be:</p> <ul style="list-style-type: none"> • Fish meal from Walvis Bay companies; • Crop stalks from Etunda Agricultural Project; • Road side grass (by consent of Roads Authority who will also pay for service rendered); and Bush shrubs. • In addition the promoter would also want to enter into partnership with farmers from the good agricultural regions of Kunene and or Kavango so that they can grow feeds there.
Thematic / Functional Area	Agri-business
Duration	1 year
Geographical Location/s	Northern regions
Potential Funding Agents	<ul style="list-style-type: none"> • Private equity firms • Financial Institutions • Development Banks • Technical Partner
Total Estimated Cost <i>Estimated Cost N\$3 million.</i>	
Existing Level of Funding	Nil
Additional Funding Required	To be determined
Business Objectives	Stock feed security for the northern regions. Employment for the youth.
Project Requirements/Activities	<ul style="list-style-type: none"> • Feasibility study • Business plan • Setting up agricultural projects to supply raw materials
Key Outputs	<ul style="list-style-type: none"> • Feasibility study and Business plan • Project launch.
Implementation Agents	Project Promoter

OPPORTUNITIES FROM NAMIBIA 2009 23

Project Documentation Status	Only a summarised project concept is available
Market	Northern Region of Namibia and southern Angola
Perspectives	The northern regions are faced with perennial stock feed shortage. The farmers in the northern region have cattle as their main agricultural activity and hence would provide market for such a company.

OPPORTUNITIES FROM NAMIBIA 2009 24

PROJECT TITLE	AGRI-BUSINESS PROJECT 11
	OKAHAO MILLING
Description of Project	Mahangu is the staple food of the northern parts of Namibia and is widely grown in this part of the country. The promoter needs funding for the establishment of a Mahangu processing factory. The factory will process value added products such as spaghetti, cereals and biscuits from Mahangu flour.
Thematic / Functional Area	Agri-business
Duration	2 years
Geographical Location/s	Okahao Town
Potential Funding Agents	<ul style="list-style-type: none"> • Financial Institutions • Development Banks • Technical partner
Total Estimated Cost	<i>To be determined</i>
Existing Level of Funding	Nil
Additional Funding Required	To be determined
Business Objectives	Provide value-added processing to locally produced mahangu.
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Feasibility study to be done to assess the viability of the project;</i> • <i>Assuming a positive result from the feasibility study, a detailed business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding;</i> • <i>Identification of a technical partner / funder; and</i> • <i>Construction of the factory.</i>
Key Outputs	<ul style="list-style-type: none"> • Bankable feasibility study and business plan • Setting up of a company to start operations • Job creation and poverty alleviation
Implementation Agents	Project Promoter
Project Documentation Status	Only summarized project concept is available

OPPORTUNITIES FROM NAMIBIA 2009 25

Market	Local market and export market
Perspectives	The establishment of the processing plant will create additional income for the locals by selling mahangu to the processing plant.

OPPORTUNITIES FROM NAMIBIA 2009 26

PROJECT TITLE	AGRI-BUSINESS PROJECT 12 CASABLANCA DAIRY (OSHIKOTO)
Description of Project	The Otjikoto Region has a lot of cattle in the area stretching from Oshivelo to Kavango border in the Northern parts of Namibia. Communal farmers are often seen along the Omuthiya-Ondangwa highway selling milk. The Otjikoto Regional Council would like to set up a dairy processing plant in Mangetti Communal farming Area that will process and market milk in the region for the benefit of the communal farmers collectively.
Thematic / Functional Area	Agri-business
Duration	2 years
Geographical Location/s	Otjikoto Region
Potential Funding Agents	<ul style="list-style-type: none"> • Government • Financial Institutions • Development Banks • Public Private Partnerships
Total Estimated Cost	<i>To be determined</i>
Existing Level of Funding	Nil
Additional Funding Required	To be determined
Business Objectives	To utilize natural resources to empower the Namibians.
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Feasibility study and business plan</i> • <i>Establishment of a processing plant</i>
Key Outputs	Establishment of a processing plant
Implementation Agents	Otjikoto Regional Council,
Project Documentation Status	Only summarized project concept is available
Market	Local Community
Perspectives	Poverty alleviation and improved standards of living in the rural areas.

OPPORTUNITIES FROM NAMIBIA 2009 27

PROJECT TITLE	AGRI-BUSINESS PROJECT 13 OMUSATI REGION ABATTOIR
Description of Project	The Omusati region is blessed with abundance of livestock owned by individual subsistence farmers. The regional council seeks to establish an abattoir in the region that will serve the region and the Kunene region.
Thematic / Functional Area	Agri-business
Duration	2 years
Geographical Location/s	Omusati region
Potential Funding Agents	<ul style="list-style-type: none"> • Financial Institutions • Development Banks • Public Private Partnerships
Total Estimated Cost	<i>To be determined</i>
Business Objectives	To break the negative effects of the red line and explore alternative markets for beef products from the North. Improved standards of living of local community and poverty alleviation
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Feasibility study and business plan</i> • <i>Establishment of a beef processing plant</i>
Key Outputs	<ul style="list-style-type: none"> • Job creation and poverty alleviation • An abattoir
Implementation Agents	Omusati Regional Council
Project Documentation Status	Only summarized project concept is available.
Market	Local Community and SADC region
Perspectives	Poverty alleviation and improved standards of living in the rural areas.

OPPORTUNITIES FROM NAMIBIA 2009 28

PROJECT TITLE	AGRIBUSINESS PROJECT 14 KARAKUL WOOL PROCESSING
Description of Project	The Ministry of Trade and Industry commissioned a feasibility study and business plan into the processing of Karakul-wool. An assessment of various technological options concluded that a Karakul wool processing covering scouring and carding based on manual, hand operated technology was financially viable. Karakul wool project concept is based on the principle of purchasing locally produced Karakul wool and adding value to it through processing before it is sold to manufacturers in the carpet and textiles sectors. The Ministry is therefore looking for interested investors to undertake this project.
Thematic / Functional Area	Manufacturing
Duration	N/A
Planned Start Date 2008	
Geographical Location/s	Mariental
Potential Funding Agents	<ul style="list-style-type: none"> • Private equity firms • Financial Institutions • Technical Partner
Total Estimated Cost	<i>Estimated cost of setting up the project N\$ 500 000.</i>
Existing Level of Funding	Nil
Additional Funding Required	N\$ 500 000
Business Objectives	To undertake processing of the wool comprising of scouring and carding of the Karakul-wool before it is sold to manufacturers further down the value chain.
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Identification of a technical partner</i> • <i>Setting up of a plant</i>
Key Outputs	Construction of an appropriate size wool processing plant that will involve the following sorting and grading, scouring, drying, carding and packing.

OPPORTUNITIES FROM NAMIBIA 2009 29

Implementation Agents	Potential Investors
Project Documentation Status	A feasibility study and business plan available.
Market	Local and Export
Perspectives	Employment creation and value add to local products

OPPORTUNITIES FROM NAMIBIA 2009 30

PROJECT TITLE	AGRI-BUSINESS PROJECT 15 OTAVI POULTRY PROJECT
Description of Project	The promoter would like to establish an egg producing farm in Brakwater agricultural area close to Windhoek. The project will focus on the production of chicken eggs and will have periodic by-product live chickens that will be sold locally. The promoter requires funding for this project.
Thematic / Functional Area	Agri-business
Duration	N/A
Planned Start Date	2009
Geographical Location/s	Khomas region
Potential Funding Agents	<ul style="list-style-type: none"> • Financial Institutions • Technical Partner • Private equity firms
Total Estimated Cost	<i>Estimated cost N\$ 10.9 million</i>
Existing Level of Funding	Nil
Additional Funding Required	N\$ 10. 9 million
Business Objectives	To establish a commercially viable project with adequate production to meet local demand and export market.
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Upgraded Feasibility Study and Business plan.</i> • <i>Identification of a technical partner.</i>
Key Outputs	Construction of a Poultry facility with the capacity to accommodate 40 000 layers
Implementation Agents	Project Promoters.
Project Documentation Status	Business plan available.
Market	Local and Regional.

OPPORTUNITIES FROM NAMIBIA 2009 31

Perspectives	Employment creation and contribution to the manufacturing base of the country.
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OPPORTUNITIES FROM NAMIBIA 2009 32

PROJECT TITLE	<p style="text-align: center;"><i>AGRI-MARINE PROJECT 16</i></p> <p style="text-align: center;">NAMIBIA MICROALGAE PRODUCTION COOPERATION CC</p>
Description of Project	<p>Microalgae are small, single cell plants of about 20-200 microns in size, and the strains are represented by classes such as Cyanophyceae, Prymnesiophyceae, Bacillariophyceae, Rhodophyceae, Cryptophyceae, Chlorophyceae, Xantophyceae and Eustigmatophyceae. They use solar energy to convert inorganic substances (nitrogen, carbon) to organic compounds (lipids, carbohydrates, proteins). They are used as a direct food source for culture species and food source for zooplankton which are then fed to culture species.</p> <p>Some species fatty acid profiles show relatively high concentrations eicosapentaenoic acid (EPA, C20:5 ω 3) and docosahexaenoic acid (DHA, C22:6 ω3) are important ω 3 polyunsaturated fatty acids (PUFA), while arachidonic acid (AA, C20:4 ω6), is a vital ω 6-PUFA. They have numerous neutraceutical and pharmaceutical applications. EPA and DHA are important in the treatment of atherosclerosis, cancer, rheumatoid arthritis, psoriasis and diseases of old age, such as Alzheimer's and age-related macular degeneration. AA and DHA are of special importance in the brain and blood vessels and are considered to be essential for pre and post-natal brain and retina development. The eicosanoids, such as prostaglandin, prostacyclin and leukotriene, derived from ω3-PUFAs are important for infant development, modulatory vascular resistance and wound healing.</p> <p>Some species has carotenoids of nutritional and medical value, polyunsaturated fatty acids (PUFA), polysaccharides, peptides and radical scavengers. They are also used for extracting biodiesel.</p> <p>The species to be cultured are</p> <ul style="list-style-type: none"> • Marine microalgae : <i>Isochrysis galbana</i>, <i>Tetraselmis suecica</i>, <i>Dunaliella Salina</i> • Freshwater microalgae: <i>Chlorella vulgaris</i> and <i>Arthrospira platensis</i> <p>Namibia has a suitable condition on growing microalgae in a closed system. And used a solar power for supplying energy due to the dry condition. The first strain to be used will be bought from Portugal and in future Namibian strain will be used.</p>

OPPORTUNITIES FROM NAMIBIA 2009 33

Thematic / Functional Area	Agricultural, Marine and Manufacturing
Geographical Location/s	Hanties Bay
Potential Funding Agents	Financial Institutions (Development Bank of Namibia)
Total Estimated Cost	To be Established
Existing Level of Funding	None
Additional Funding Required	To be Established
Business Objectives	<p>The aim of the company is to produce the best quality and quantity microalgae products in Namibia Job creation</p> <p>1. Short term</p> <p>a) Biological Research</p> <ul style="list-style-type: none"> • Research on microalgae production to exotic strain • Identify Namibian Microalgae both saline and fresh water species • Test the nutrition content of Microalgae; Making paste • Making health supplement tablets; Making animal feed with microalgae <p>b) Commercial production</p> <ul style="list-style-type: none"> • Purchase the strain from Necton Company in Faro, Portugal • Start the production with 2 tube photo bioreactor • Hire the biologists from the University of Algarve and to assist with the management of microalgae production • Employ 10 workers (Namibian) • Partner up with Necton that can assist with the production of microalgae; Making and selling microalgae paste to potential market. • Making and selling Health supplement tablet <p>2. Medium term</p> <p>c) Biological Research</p> <ul style="list-style-type: none"> • Identify Namibian Microalgae both saline and fresh water species • Test the nutrition and lipid content of Microalgae; Making tablets <p>d) Commercial production</p> <ul style="list-style-type: none"> • Increase the number of tube photo bioreactor to four • Start making Namibian microalgae organic products and sell them pharmacy in Namibia Angola and South Africa; Employ 10 workers (Namibian) more; Selling microalgae paste to African, American, Asian and European Countries; Selling health products to African, American, Asian and European Countries <p>3 Long term</p> <p>e) Biological Research</p> <ul style="list-style-type: none"> • Identify Namibian Microalgae both saline and fresh water with high lipid content; Test the chemical composition; Testing the lipid content

OPPORTUNITIES FROM NAMIBIA 2009 34

	<ul style="list-style-type: none"> • of microalgae to produce biodiesel Extract bio-diesel from microalgae • Look at the cost of production compare to income to be generated. <p>f) Commercial production Increased numbers of photo bioreactor to 30; Bio-diesel production by using Namibian Microalgae; Sell Namibian biodiesel to Namibia, South Africa and throughout the world; Increased number of employees depend on the need of labour</p>
Project Requirements/Activities	<ul style="list-style-type: none"> • Detailed feasibility studies on microalgae production • Partner with bio-diesel company in Europe, Asia or America
Key Outputs	<ul style="list-style-type: none"> • Produced microalgae paste • Manufacture Health vitamin supplement tablet • Produce bio-diesel or ethanol
Implementation Agents	Necton, Portugal Faro
Project Documentation Status	<p>Project management: General Manager</p> <ul style="list-style-type: none"> • Supervising the production, marketing and financial manager <p>Production Management</p> <ul style="list-style-type: none"> • Research phase (Polytechnic, UNAM and student from different countries e.g. Portugal) • Training stage (specialist from Portugal) • Production phase <p>Marketing Manager</p> <ul style="list-style-type: none"> • Marketing of the products <p>Financial Management</p> <ul style="list-style-type: none"> • Income statement • Cash flow statement • Balance sheet
Market	To be established
Prospective	Microalgae production
Contact Person	<p>NAMIBIA MICROALGAE PRODUCTION COOPERATION CC</p> <p>Hilma R. Amwele Tel: +264 (61) 207 2173 Fax: +264 (61) 207 2143</p> <p>Cell: +264 (0) 812363697 Email: hamwele@gmail.com</p> <p>Email: hamwele@polytechnic.edu.na</p>

AQUACULTURE



OPPORTUNITIES FROM NAMIBIA 2009 36

PROJECT TITLE	<i>AQUACULTURE PROJECT 1</i> THE ESTABLISHMENT OF A SHRIMP CULTIVATION FACILITY IN HENTIES BAY
Description of Project	The business promoter would like to establish a shrimp cultivation facility, in Henties Bay, a coastal town in Namibia. The promoter obtained an aquaculture license in 2006 to culture shrimps on the South of Henties Bay. The South of Henties Bay has been designated by the council of this town as suitable for aquaculture projects. However the promoter does not have the resources or the expertise to cultivate the shrimps on a commercial basis and is therefore seeking a technical partner to establish this facility.
Thematic / Functional Area	Aquaculture
Duration	To be determined.
Geographical Location/s	Henties Bay, Namibia
Potential Funding Agents	To be determined.
Total Estimated Cost	To be determined.
Existing Level of Funding	Nil.
Additional Funding Required	Full Funding required.
Business Objectives	To develop a shrimp cultivation facility that will nurture shrimps for the export market.
Project Requirements/Activities	<i>Phase I – Preparation of a feasibility study and business plan. Phase II – Identification of a technical partner.</i>
Key Outputs	<ul style="list-style-type: none"> • Bankable feasibility study and business plan • Establishment of the aquaculture facility
Implementation Agents	Promoters and technical partners
Project Documentation Status	Only a summarized concept document is available.
Market	Local, SADC Region and overseas markets capacity to earn foreign currency through the supply of shrimps to the export market.
Perspectives	It will also enhance the fishing industry's capacity to earn foreign currency through the supply of shrimps to the export market.

OPPORTUNITIES FROM NAMIBIA 2009 37

PROJECT TITLE	AQUACULTURE PROJECT 2 OSHIKOTO AQUACULTURE
Description of Project	The Otjikoto Regional Council seeks to establish three Aquaculture projects in Omuthiya, Onayena and Olukonda. The Otjikoto region is embraced by more than twenty earth dams, natural springs and boreholes that can be utilized. Fish farming is one of the major export products of Namibia hence the Regional Council would like to empower the Local Community through participating in Fresh Water fish farming concentrating on Tilapia and Tiger fish. The regional Council seeks funding for dam modifications, construction of fish ponds, setting up of fish sorting facilities and mini-markets and training.
Thematic / Functional Area	Aquaculture
Duration	2 years
Geographical Location/s	Otjikoto
Potential Funding Agents	<ul style="list-style-type: none"> • Government • Financial Institutions • Development Banks • Donors
Total Estimated Cost	To be determined
Existing Level of Funding	Nil
Additional Funding Required	To be determined
Business Objectives	<ul style="list-style-type: none"> • Increased exports of fish • To reduce poverty through community involvement.
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Feasibility study and business plan</i> • <i>Construction and fencing of fish ponds</i> • <i>Modifications of dams</i> • <i>Construction of fish sorting facilities and mini-markets</i> • <i>Training of project managers and officers</i>
Key Outputs	<ul style="list-style-type: none"> • Project preparation for design & construction proposal • Construction of fish ponds.

OPPORTUNITIES FROM NAMIBIA 2009 38

Implementation Agents	Otjikoto Regional Council, The Ministry of Fisheries and Marine Resources Extension Officers, The community and Omahenene Aquaculture Research Centre.
Project Documentation Status	Only a summarised project concept is available.
Market	Local Community , Export market
Perspectives	Poverty alleviation and improved standards of living in the rural areas.

OPPORTUNITIES FROM NAMIBIA 2009 39

PROJECT TITLE	<i>AQUACULTURE PROJECT 3</i> FRESH WATER FISH FARMING AT OLUSHANDA DAM
Description of Project	The concept envisages the establishment of freshwater fish farms at Olushandja dam along Cuvelilai Water Basin in Omusati Region. Fresh water supply from the water basin is available throughout the year The project involves set up of fresh water fish ponds for the breeding, feeding and harvesting of fish.
Thematic / Functional Area	Aquaculture
Duration	2 years
Geographical Location/s	Omusati
Potential Funding Agents	<ul style="list-style-type: none"> • Financial Institutions • Development Banks
Total Estimated Cost	<i>To be determined</i>
Existing Level of Funding	Nil
Additional Funding Required	To be determined
Business Objectives	To diversify the region economy through participating in other farming projects.
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Feasibility study and business plan</i> • <i>Construction and fencing of fish ponds</i> • <i>Modifications of dams</i> • <i>Construction of fish sorting facilities and mini-markets</i> • <i>Training of project managers and officers</i>
Key Outputs	<ul style="list-style-type: none"> • Project preparation for design & construction proposal • Construction of fish ponds.
Implementation Agents	Omusati Regional Council, The Ministry of Fisheries and Marine Resources Extension Officers, The community and Mahenene Aquaculture Research Centre.
Project Documentation Status	Only a summarized project concept is available.
Market	Local Community , Export market
Perspectives	Poverty alleviation and improved standards of living in the rural areas.

ENERGY



OPPORTUNITIES FROM NAMIBIA 2009 41

PROJECT TITLE	<i>ENERGY PROJECT 1</i> THE ORANGE RIVER SMALL SCALE HYDROPOWER PROJECTS
Description of project	The Government of the Republic of Namibia Urgently seeks immediate resolution of the Orange River border issues or other alternative plausible arrangements with the Government of the Republic of South Africa to facilitate joint or Namibia 's exploration of water and hydro power resources of the Orange River in order to address the critical power shortage Namibia is facing. The proposed modalities are: a. Through signing an intergovernmental MOU between South Africa's DME and Namibia's NME allowing the two parties and their relevant and development partners immediate access to authorizations for project development and implementation under agreed terms, regardless of the outstanding border issues, b. Through permanent settlement of the border issue which should in any case incorporate a clause for authorization to exploit Orange River resources by both parties for economic development.
Thematic / Functional Area	Energy
Estimated project implementation date	To be determined
Planned Start date	To be determined
Geographical Location/s	Aussenkehr Small Hydro Plant Site Other 12 Small Scale Hydro Power Sites
Potential Funding Agents	Government; Technical Partners; Donors
Total Estimated Cost	To be determined.
Existing Level of Funding	None
Additional Funding Required	Full funding required
Business Objectives	To set up a sustainable hydropower plant

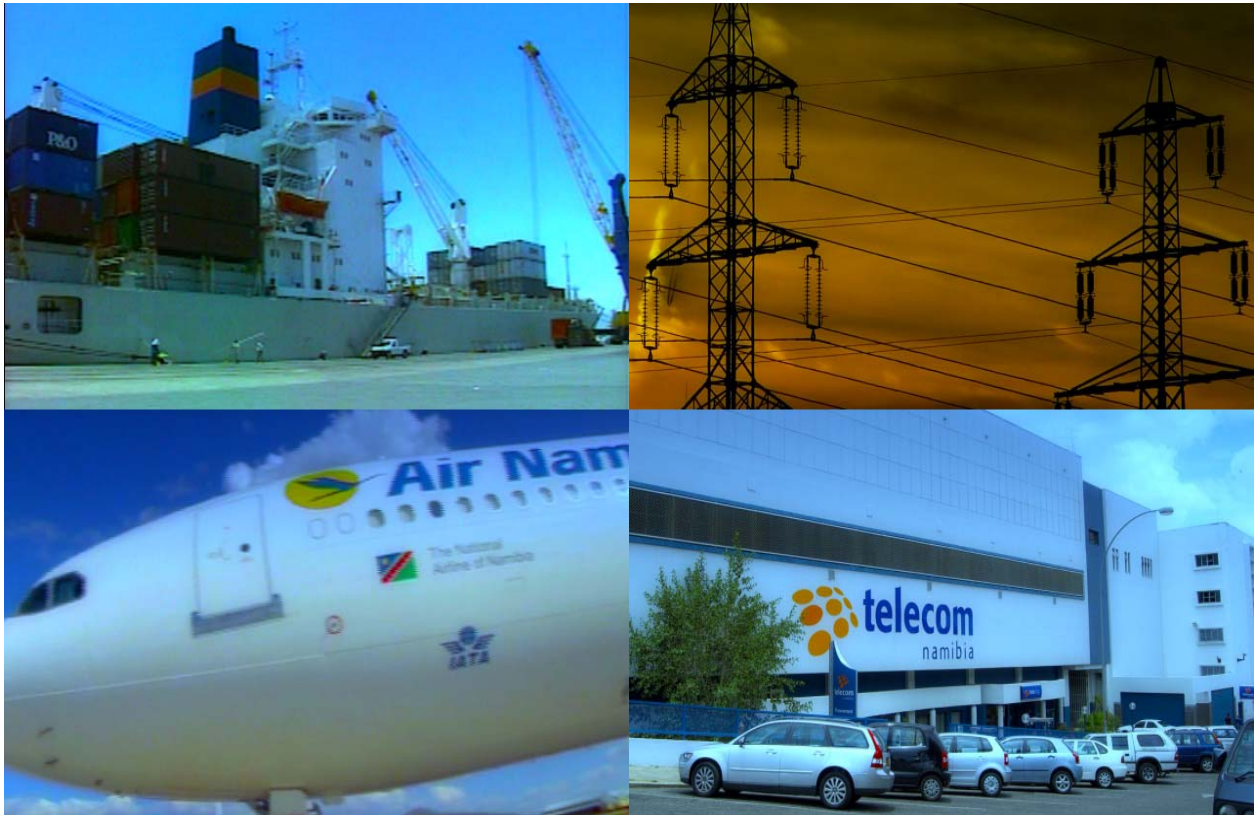
OPPORTUNITIES FROM NAMIBIA 2009 42

Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Detailed feasibility study;</i> • <i>Construction of a small dam at Aussenkehr;</i> • <i>Erection of a 30 MW hydro power plant</i> • <i>Construction of other 12 small scale hydro power sites.</i>
Key Outputs	Hydro power stations capable of generating additional power for the requirements of Namibia and South Africa
Implementation Agents	Governments of Namibia and South Africa
Project Documentation Status	Preliminary studies done by IPP and other stakeholders. Proper feasibility studies still outstanding.
Market	Namibia and South Africa
Perspectives	With the impending regional power shortages this project can go a long way in alleviating such

OPPORTUNITIES FROM NAMIBIA 2009 43

PROJECT TITLE	<i>ENERGY PROJECT 2</i> BIO-GAS CONSTRUCTION COMPANY
Description of Project	A feasibility study was conducted on behalf of the Ministry of Mines and Energy on bio-gas as an alternative source of energy. The project was determined as viable and the government is keen to undertake expansion of the program through private entities. The promoters, therefore, would like to set up a Bio-gas construction company that will construct Bio-gas plants in the country.
Thematic / Functional Area	Energy
Duration	N/A
Planned Start Date	2008
Geographical Location/s	Windhoek
Potential Funding Agents	<ul style="list-style-type: none"> • Private equity firms • Financial Institutions • Technical Partner
Total Estimated Cost	<i>Estimated cost of setting up the project N\$ 200 000</i>
Existing Level of Funding	Nil
Additional Funding Required	N\$ 200 000
Business Objectives	To minimize deforestation and provide an alternate cheaper source of energy to Namibians.
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>An updated business plan</i> • <i>Identification of a technical partner</i>
Key Outputs	<ul style="list-style-type: none"> • Setting up of bio-gas plants throughout the country. • Provision of a cheaper source of energy.
Implementation Agents	Project Promoter and technical partner
Project Documentation Status	A feasibility study and a business plan done in 2002 are available.
Market	Local
Perspectives	With the looming energy crisis in the region, this alternative source of energy will go a long way in addressing the country's energy needs.

INFRASTRUCTURE



OPPORTUNITIES FROM NAMIBIA 2009 45

PROJECT TITLE	<i>INFRASTRUCTURE PROJECT 1</i> PORT OF WALVIS BAY EXPANSION & DEVELOPMENT PLAN
Description of Project	The Port of Walvis Bay needs to expand its current capacity to provide to the increase in demand for cargo handling along the West Coast of Southern Africa. This is in line with the Port of Walvis Bay's objectives to become a hub port for the SADC Region. The Port of Walvis Bay is strategically located on the West Coast of Southern Africa to serve the markets between SADC, the Americas and Europe.
Thematic / Functional Area	Transport and Services
	Duration 2 years
Geographical Location/s	Namibia
Potential Funding Agents	Kreditanstalt fuer Wiederaufbau KfW African Partnership Unit, Development Bank of Southern Africa
Total Estimated Cost	1. <i>DESIGN FOR RE CONSTRUCTION</i> Appointment of a Consultant for Berth 6, 7 & 8 reconstruction proposal 1,500,000 US\$ 2. <i>INCREASE CONTAINER CAPACITY:</i> 55,200,000 US\$: Additional Berth space 18,800,000 US\$: Dredge to increase depth for berths 2,538,000 US\$: Container storage space 14,600,000 US\$: Port superstructure & equipment 4,000,000 US\$: Port rail infrastructure 466,000 US\$: Training & capacity building 95,604,000 US\$ Total 97,104,000 US\$ Grand Total
Existing Level of Funding	To be determined.
Additional Funding Required	To be determined
Business Objectives	Enhance port capacity through development of port infrastructure and superstructure and capacity building measures, complementing the regional Walvis Bay Corridor development

OPPORTUNITIES FROM NAMIBIA 2009 46

Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Design for the re construction & dredging of Berths 6,7 & 8</i> • <i>Construction and procurement for development of port infra- and superstructure</i>
Key Outputs	<ul style="list-style-type: none"> • Project preparation for design & construction proposal • Construct increased container capacity for the Port of Walvis Bay in support of integrated regional port services.
Implementation Agents	Namport
Project Documentation Status	Port of Walvis Bay development and expansion plan, to be completed by Namport early 2007
Market	With the current growth patterns in the SADC region, the Port of Walvis Bay is surely becoming one of the most integral players in seaborne trade between the Americas, Europe and the SADC region. As a result of this the Port of Walvis Bay need to increase its capacity to support its role as the western gateway to the SADC region.
Perspectives	Infrastructure investment requirements amounting to 95.104 mil US \$

OPPORTUNITIES FROM NAMIBIA 2009 47

PROJECT TITLE	INFRASTRUCTURE PROJECT 2 TRANS KALAHARI RAILWAY
Description of Project	Currently the TransKalahari Corridor is served by rail from the Port of Walvis Bay only up to Gobabis, which is about 100 km from the border to Botswana. An extension of about 700 km from this point up to Lobatse in Botswana is required to provide a complete link of railway between Walvis Bay and Botswana up to the Gauteng Region of South Africa. This complete railway link would be able to serve all types of industries in the Gauteng Region and will accelerate the demand in dedicated railway service along the TransKalahari Corridor.
Thematic / Functional Area	Transport and Services
Duration	5 years
Geographical Location/s	Namibia, Botswana, South Africa
Potential Funding Agents	Phase I: APU, DBSA and USTDA jointly (requested) Phase II: USTDA (requested) Phase III: To be determined
Total Estimated Cost	To be determined
Existing Level of Funding	Nil
Additional Funding Required	Phase I: US\$150,000 Phase II: US\$700,000 Phase III: US\$5-10 million
Business Objectives	The objective is determining the feasibility of a Trans Kalahari rail link between the Port of Walvis Bay and Gauteng Province, South Africa, either linking the existing system with Cape Gauge track or constructing a new system using Standard Gauge with the potential to operate double stack trains.
Project Requirements/Activities	<i>Phase I – Preliminary Project Commitment:</i> <ul style="list-style-type: none"> • <i>Secure commitment of 3 countries to unified development and operation of a corridor rail service</i> • <i>Identify legal issues that need to be addressed in the</i>

OPPORTUNITIES FROM NAMIBIA 2009 48

	<p><i>Engineering and Financing Study</i></p> <ul style="list-style-type: none"> • <i>Identify interest in Phase II</i> <p><i>Phase II - Preliminary Market, Engineering and Financing Study:</i></p> <ul style="list-style-type: none"> • <i>Conduct preliminary assessment of the market</i> • <i>Carry out preliminary railway design and costing of alternative routes, including extent of use of existing systems, and gauge</i> • <i>Recommend resolution of legal and regulatory issues and draft necessary agreements and legislative changes</i> • <i>Identify environmental issues</i> • <i>Explore avenue and methods for funding full feasibility study and construction of line. Alternative means of syndication</i> <p><i>A successful recommendation from Phase II would require a full feasibility study be conducted.</i></p> <p><i>Phase III - Full Feasibility Study:</i></p> <ul style="list-style-type: none"> • <i>Conduct full market study and traffic projections</i> • <i>Prepare detailed engineering design and costing</i> • <i>Assess economic and financial feasibility</i> • <i>Assess environmental impact and prepared mitigation plan</i> • <i>Assess social impact issues and resettlement requirements</i> • <i>Seek and confirm financing for construction and determine ownership/operation plan</i> <p><i>The next Phase is construction and operation of the all-rail system on the TKC.</i></p>
<p>Key Outputs</p>	<p><i>Phase I – Project Commitment:</i></p> <ul style="list-style-type: none"> • <i>Signed commitment by Governments to the development of a single entity to operate a direct train between Walvis Bay-Gaborone-Gauteng</i> • <i>Commitment to any legal or regulatory changes deemed necessary</i> • <i>Commitments in place by Governments and donors for the funding of Phase III.</i> <p><i>Phase II – Preliminary Study:</i></p> <ul style="list-style-type: none"> • <i>Preliminary market requirements and traffic assessments</i> • <i>Alternative engineering designs, costs and recommendations</i> • <i>Requirements for environmental impact assessment</i> • <i>Drafts for legal and regulatory changes in each country</i> • <i>Economic and financial pre-feasibility assessment</i> • <i>Financing arranged for Phase III and strategic plan for construction financing and ownership</i>

OPPORTUNITIES FROM NAMIBIA 2009 49

	<p><i>Phase III – Bankable Document and Financing:</i></p> <ul style="list-style-type: none"> • Full analysis of market requirements and traffic assessment • Engineering designs, costs and recommendations • Full environmental impact assessment • Full economic and financial feasibility assessment • Full social impact assessment and resettlement plan, if required • Financing for construction and ownership/operation plan in place
Implementation Agents	Walvis Bay Corridor Group
Project Documentation Status	Full project concept to be prepared. Funding is sought for project development and a pre-feasibility study.
Market	Support of this program will offer a major alternative route to Trans Atlantic markets for the Gauteng and Gaborone, increase regional integration and economic growth for three SADC countries and better distribute traffic among Southern African Corridors.
Perspectives	The construction cost is expected to be US\$ 0.8 -1.4 billion.

OPPORTUNITIES FROM NAMIBIA 2009 50

PROJECT TITLE	<i>INFRASTRUCTURE PROJECT 3</i> WINDHOEK – LUANDA CORRIDOR PROJECT FORMULATION
Description of Project	This project concerns the rehabilitation and construction of a highway between Windhoek and Luanda, which is part of the Trans Africa Highway system. This Highway is a link between Windhoek and Luanda and stretch from Windhoek via Otjiwarongo-Tsintsabis- Katwitwi- into the Cuando Cubango province in Angola. This highway run through an undeveloped area and it is anticipated this development of highway will also spearhead Economic Development along this route.
Thematic / Functional Area	Transport and Services
Duration	1.5 year
Planned Start Date	2009
Geographical Location/s	Namibia and Angola
Potential Funding Agents	To be determined
Total Estimated Cost	US\$132,000 for Project Preparation and Tendering US\$857,000 for Project Implementation and Management US\$989,000 Total Estimated Cost
Existing Level of Funding	Nil
Additional Funding Required	To be determined
Business Objectives	The main objective is to enable the Walvis Bay Corridor Group to prepare a Terms of Reference for a feasibility study for the rehabilitation and construction of a highway between Windhoek and Luanda, which is part of the Trans Africa Highway system and to manage project implementation.
Project Requirements/Activities	<i>Project Preparation and Tendering:</i> <ul style="list-style-type: none"> • <i>Review the existing study of alternatives and the level of engineering required for a feasibility study. Carry out a preliminary assessment of the development impact of a Windhoek – Luanda highway network serving an</i>

OPPORTUNITIES FROM NAMIBIA 2009 51

	<p><i>underserved region of both countries. Obtain the commitment of both countries to supporting the construction of the highway. Determine the level of interest of donors in financing the construction costs and the ability of the governments to carry the loans required.</i></p> <ul style="list-style-type: none"> ○ <i>Based on this assessment, prepare the terms of reference and Request for Proposal and tendering process for a full feasibility study.</i> ● <i>Administer the tendering process. Project Implementation and Management:</i> ● <i>Implement the pre-feasibility study to</i> <ul style="list-style-type: none"> ○ <i>determine the status of pre-selected routes</i> ○ <i>recommend the optimal highway network</i> ● <i>Implement the feasibility study. It will include:</i> <ul style="list-style-type: none"> ○ <i>Market and traffic projections</i> ○ <i>Road engineering design</i> ○ <i>Intermodal facility engineering and operations</i> ○ <i>Economic and financial analysis</i> ○ <i>Environmental impact analysis</i> ○ <i>Resettlement requirements</i> ○ <i>Regulatory harmonization issues</i> ● <i>Monitor and manage the delivery of the feasibility study by the selected consultant.</i>
<p>Key Outputs</p>	<ul style="list-style-type: none"> ● An analysis of the technical requirements, economic impact, commitment of the Namibian and Angolan governments and the potential for financing. ● A Terms of Reference and Request for Proposal to select a consulting firm to carry out a feasibility study for the northsouth Windhoek to Luanda Highway system. ● A feasibility study that evaluates various routes for the Windhoek – Luanda highway system according to engineering, financial and economic criteria. The feasibility study will cover the optimal network, prioritized into phases that will realize the full development potential of northern Namibia and southern Angola.
<p>Implementation Agents</p>	<p>Task Force chaired by WBCG in consultation with representatives from relevant Namibian and Angolan authorities</p>
<p>Project Documentation Status</p>	<p>A preliminary review of alternative routes was carried out under the responsibility of the Ministry of Trade and Industry. According to the Trans Africa Highway concept / network of AfDB, the Windhoek-Luanda Corridor is part of the continental “Tripolis – Windhoek–Cape Town Corridor”.</p>

OPPORTUNITIES FROM NAMIBIA 2009 52

Market	Traffic has increased substantially between Namibia and Angola since the cessation of hostilities in Angola. Most imports to southwestern Angola currently use the port of Walvis Bay and are transported overland to their final destination. This project will facilitate trade between the two countries, enhance mutual cooperation, improve road access, and encourage economic recovery and growth in Angola. It will also encourage economic activity in the less developed Northern areas of Namibia.
Perspectives	The eventual investment in the Windhoek – Luanda Corridor is estimated in the range of US \$ 700,000,000. Infrastructure work will consist of light upgrading, heavy upgrading and re-construction of sections of new road. The construction and rehabilitation should be implemented in a series of prioritized phases.

OPPORTUNITIES FROM NAMIBIA 2009 53

PROJECT TITLE	<i>INFRASTRUCTURE PROJECT 4</i> WALVIS BAY CORRIDOR COMMERCIAL DEVELOPMENT
Description of Project	This project is to establish a revolving fund to support commercial developments along each Corridor route. The fund will be utilized to establish different support services, infrastructure and facilities along the various corridors which could lead to economic development for undeveloped areas along the corridors.
Thematic / Functional Area	Transport and Services
Duration	4 years
Geographical Location/s	Namibia and regional corridors to Botswana, South Africa, Zambia, Angola
Potential Funding Agents	To be determined
Total Estimated Cost	US\$ 50,000 Project Preparation, Institution-building and Tendering US\$ 1,000,000 Revolving Fund Capital US\$ 1,050,000 Total Estimated Cost (per Corridor)
Existing Level of Funding	Synergy with other funded programs, e.g. USAID Global Competitiveness HUB trade initiatives
Additional Funding Required	To be determined
Business Objectives	The main objective is to establish a revolving fund to support commercial developments along each route. A portion of the fund would be set aside specifically to support employment of low income workers.
Project Requirements/Activities	<p><i>Project Preparation, Institution-building and Tendering:</i></p> <ul style="list-style-type: none"> • <i>Review the existing funds available to entrepreneurs and structure a specialized fund to achieve the above objective.</i> • <i>Set up a system of financial controls for the fund.</i> • <i>Select a fund manager. Project Implementation and Management:</i> • <i>Monitor and manage the project.</i>
Key Outputs	<ul style="list-style-type: none"> • A dedicated fund for development of facilities along the corridor. • A monitoring and management system for the fund.

OPPORTUNITIES FROM NAMIBIA 2009 54

Implementation Agents	Walvis Bay Corridor Group
Market	The fund will foster private sector initiatives on the Corridors and employment.
Perspectives	This is a revolving fund, so it should sustain itself.

OPPORTUNITIES FROM NAMIBIA 2009 55

PROJECT TITLE	INFRASTRUCTURE PROJECT 5 THE ESTABLISHMENT OF FREIGHT VILLAGES IN NAMIBIA
	Description of Project Freight Villages (FV's) and their components, intermodal terminals, are vital infrastructure for a profitable combined transport system. Freight Villages as multi-firm commercial enterprises concentrating transport activities from different operators and users offer an ideal framework to decrease the overall transport costs and offer a higher quality of transport services. Establishment and development of freight villages will have a positive impact on the overall economic development of the region where they are set up and on the living conditions of the community. FVs, also offer new options for the development of advanced systems of efficient management of sustainable freight flows. The economies of scale achieved by FV's users, from sharing the same facilities and equipment and from the synergy generated by the concentration of transport activities in one and the same place, decrease the overall transport cost while offering a higher quality of transport services.
Thematic / Functional Area	Transport and Services
Duration	3-5 years
Planned Start Date	2008
Geographical Location/s	Walvis Bay, Tsumeb, Grootfontein, Windhoek, Gobabis, Ondangwa, Oshikango, Katima Mulilo
Business Objectives	There is a need for infrastructure development to support corridor development. Freight Villages allows for the spatial concentration of independent logistics (e.g. transport, distribution, warehousing) and commercial trade companies in an industrial estate. The Intersection of two or more different transport modes; particularly road/rail (Intermodal Terminal). The cooperation between companies improves the commercial and ecological efficiency. The co- operation is coordinated by an independent development company (FVmanaging company)
Project Requirements/Activities	<i>Stage I – Concept Development</i> <ul style="list-style-type: none"> • <i>Model Structure</i> • <i>Location Layout</i> <i>Stage II – Investment</i>

OPPORTUNITIES FROM NAMIBIA 2009 56

Key Outputs	Serve as distribution point for imports and exports in catchments area as well as enhancing more imports and exports along the relevant corridors
Implementation Agents	Walvis Bay Corridor Group, Local Town Councils
Project Documentation Status	Project Fact Sheet
Market	SADC Region
Perspectives	This could serve as an enhancement for corridor development

OPPORTUNITIES FROM NAMIBIA 2009 57

PROJECT TITLE	INFRASTRUCTURE PROJECT 6 THE ESTABLISHMENT OF TRUCK STOPS ALONG CORRIDORS
Description of Project	<p>Truck Stops is a place, usually just off a highway, where truck drivers can get fuel, food and drinks and, sometimes, a bed, shower and basic supplies. Long distance roads as in the case of the Walvis Bay Corridors provides discomfort for truck drivers as it requires truck drivers to drive long distances without having proper and structured facilities in between or within major towns. The need therefore exists to establish truck stops along major corridors in Namibia and the SADC Region which could serve truck drivers:</p> <ul style="list-style-type: none"> • For convenience • For support • For service • For safety • Build up a culture to stop amongst Namibians
Thematic / Functional Area	Transport and Services
Duration	3-5 years
Planned Start Date	2008
Geographical Location/s	Along major points of the Corridors
Potential Funding Agents	To be determined
Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	Full Funding required
Business Objectives	There is a need for infrastructure development to support corridor development. The establishment of Truck stops along major points along the corridor will provide a more coordinated and structured approach to support truck drivers as well as passenger vehicle drivers along the long distances in Namibia.
Project Requirements/Activities	<p><i>Stage I – Concept Development</i></p> <ul style="list-style-type: none"> • <i>Model Structure</i> • <i>Location Layout</i> <p><i>Stage II – Investment</i></p>

OPPORTUNITIES FROM NAMIBIA 2009 58

Key Outputs	Serve as point of rest and service centre for truck drivers and passenger vehicles along the relevant corridors
Implementation Agents	Walvis Bay Corridor Group, Local Town Councils
Project Documentation Status	Project Fact Sheet
Market	Namibia and rest of SADC Region
Perspectives	This could serve as an enhancement for corridor development.

OPPORTUNITIES FROM NAMIBIA 2009 59

PROJECT TITLE	<i>INFRASTRUCTURE PROJECT 7</i> MARINA DEVELOPMENT: PORT OF WALVIS BAY
Description of Project	The project is a joint venture between Namport and the Walvis Bay Municipality to provide a Marina Development, linking a Port Passenger Ship Terminal quay to a land based Waterfront Development scheme. The proposal includes a small boat harbour, Customs & Immigration building, shopping, market, restaurants, hotel, housing cluster scheme and roadways to fit with the City and Port of Walvis Bay growth and Regional tourism plan.
Thematic / Functional Area	Transport and Services
Duration	3 years
Geographical Location/s	Walvis Bay
Potential Funding Agents	To be determined
Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	The main objective is to provide a land to sea marina interface for the City of Walvis Bay, Namibia. It will also provide an entry point for Cruiser Liners sailing to Walvis Bay.
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Create a PPP Development Company</i> • <i>Fieldwork including geotechnical, wave, hydrographic, bathymetric, climate study & environmental analysis</i> • <i>Construct small boat harbour with dredging and marine requirements</i> • <i>Development of marina waterfront buildings, accommodation units shopping areas, roads, parking and surfacing</i>
Key Outputs	Resolve development need for Passenger Liners for SADC tourism.
Implementation Agents	Namport and the Walvis Bay City Council.
Project Documentation Status	Project Fact Sheet/Concept Development done

OPPORTUNITIES FROM NAMIBIA 2009 60

Market	Project provides a SADC Cruise Liner entry point in line with Namibia's tourism developments in becoming one of the most prominent attraction points in the region.
Perspectives	This will lead to the establishment a world class access point for Cruise Liners.

OPPORTUNITIES FROM NAMIBIA 2009 61

PROJECT TITLE	INFRASTRUCTURE PROJECT 8
	DEVELOP THE PORT OF WALVIS BAY AS A OIL SUPPLY BASE AND SHIP REPAIR HUB
Description of Project	The project is an initiative by Namport to provide a more prominent service to the offshore oil and gas supply industry along the West Coast of Africa. With the increase in offshore oil and gas exploration along the West Coast of Africa more suppliers requires the rendering of quality service as close as possible to their operational base. Namport currently do have a Syncrolift and established a partnership with Elgin, Brown and Hammer to form Namdock (Drydock repair service to vessels) which provide a much needed repair service to this industry. There is however still a major demand for more suppliers who wants to utilize this service, but due to the handling capacity in size a larger facility is required to fulfill the increase in demand.
Thematic / Functional Area	Transport and Services
Duration	2.5 years
Planned Start Date	2009
Geographical Location/s	Port of Walvis Bay
Potential Funding Agents	To be determined
Total Estimated Cost	U\$ 48,330,000
Existing Level of Funding	None
Additional Funding Required	Full Funding required
Business Objectives	Develop Namibia to provide a repair and storage facility for the offshore marine and Fishing industry.
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Fieldwork including geotechnical, wave, hydrographic, bathymetric, climate study & environmental analysis</i> • <i>Design & Construct tender process</i> • <i>Construct dedicated quay fixed infrastructure</i> • <i>Provide a landward surfacing, storage facilities and buildings</i>

OPPORTUNITIES FROM NAMIBIA 2009 62

Key Outputs	Establish facilities to meet the needs of the oil and ship repair industry.
Implementation Agents	Namport
Project Documentation Status	Project Fact Sheet
Market	The increase in activities on offshore oil and gas exploration along the West Coast of Africa has opened up a new market for servicing these vessels, oil rigs and other equipment. Project is aligned to the ship repair and Oil Rig initiatives already set in place by Namport.
Perspectives	Aligns Namibia to support the West Coast ship, Oil Rig and ship repair industry and attaining a bigger market share through the rendering of quality service to suppliers.

OPPORTUNITIES FROM NAMIBIA 2009 63

PROJECT TITLE	<i>INFRASTRUCTURE PROJECT 9</i> THE DEVELOPMENT OF A DEDICATED FISHING QUAY AT THE PORT OF WALVIS BAY
Description of Project	The project provides for a dedicated Fishing Quay at the Port of Walvis Bay for the Namibian Fishing Industry. This project will enhance the position of the Port of Walvis Bay as a distribution centre for SADC. This will open up more space for the handling of other commercial cargo such as containerized cargo in the commercial port which is in line with the long term growth of the port.
Thematic / Functional Area	Transport, Fishing and Services
Duration	2.5 years
Planned Start Date	2008
Geographical Location/s	Port of Walvis Bay
Potential Funding Agents	To be determined
Total Estimated Cost	U\$ 46,000,000
Existing Level of Funding	None
Additional Funding Required	Full Funding required
Business Objectives	Develop a dedicated cargo handling quay for the Fishing industry to be separate from the Commercial Port, focusing on and improving the unique handling of the Fishing Industry.
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Fieldwork including geotechnical, wave, hydrographic, bathymetric, climate study & environmental analysis</i> • <i>Design & Construct tender process</i> • <i>Construct dedicated quay infrastructure with dredging and marine requirements</i> • <i>Provide a landward infrastructure including surfacing, operational buildings/storage, ice plant, conveyers and</i>

OPPORTUNITIES FROM NAMIBIA 2009 64

	<i>marine requirements</i>
Key Outputs	Establish facilities to meet the needs of the Fishing industry.
Implementation Agents	Namport
Project Documentation Status	Project Fact Sheet
Market	The Namibian Fishing Industry currently exports more than 80% of their fish and related products to Europe. Other export markets include SADC and Japan.
Perspectives	This dedicated facility will allow the Fishing Industry which is unique in the handling of the product much more flexibility and it will ease up space in the commercial port to handle increased cargoes for the SADC Region.

OPPORTUNITIES FROM NAMIBIA 2009 65

PROJECT TITLE	<i>INFRASTRUCTURE PROJECT 10</i> THE DEVELOPMENT OF FUEL FACILITIES AT THE PORT OF LUDERITZ
	Description of Project Currently all Namibia's fuel is being imported via the Port of Walvis Bay. It is important in terms of Namibia's strategic assets to develop an alternative supply base for fuel imports into the country. The establishment of fuel facilities at the Port of Luderitz will also reduce the cost of fuel in the Southern part of Namibia and the additional facilities in Luderitz will ease up capacity for Walvis Bay who can become a supply point for countries such as Botswana & the DRC.
Thematic / Functional Area	Transport, Oil and Services
Duration	2.5 years
Planned Start Date	2008 – 2012
Geographical Location/s	Port of Luderitz
Potential Funding Agents	To be determined
Total Estimated Cost	US\$ 37,500,000
Existing Level of Funding	None
Additional Funding Required	Full Funding required
Business Objectives	The goal is to reduce the transport cost of fuel to the Southern part of Namibia. This will also strengthen the position of Namibia, as it will allow an additional entry point for fuel for the country. It holds opportunity and economic benefit for the Namibian economy.
Project Requirements/Activities	<ul style="list-style-type: none"> • Fieldwork including geotechnical, wave, hydrographic, bathymetric, climate study & environmental analysis • Design & Construct tender process • Construct dedicated key infrastructure with dredging and marine requirements • Provide a landward connecting gas and import pipeline to tanks provided for under JV. • Provide a VTS for monitoring vessel movements

OPPORTUNITIES FROM NAMIBIA 2009 66

Key Outputs	Serve as supply point for gas & oil principally for Southern Namibia
Implementation Agents	Namport
Project Documentation Status	Project Fact Sheet
Market	This Fuel supply base in Luderitz is to cater for Southern Namibia and could serve as an alternative supply base to Walvis Bay. The Project is placed at a Namibian country strategic level.
Perspectives	This will meet a strategy for two ports, Luderitz and Walvis Bay to be able to supply fuel to Namibia by establishing Luderitz as an additional fuel supply port for Namibia.

OPPORTUNITIES FROM NAMIBIA 2009 67

PROJECT TITLE	<u>INFRASTRUCTURE PROJECT 11</u>
	CAPRIVI MEDICAL CENTER (PTY) LTD
Description of project	<p>The promoters of the business believe that an entry by a private player in the healthcare industry is both strategic, an opportunity and a complementary initiative. The Caprivi Medical Centre (PTY) Ltd, a 55- bed private health facility in Katima Mulilo, is a 100 percent Namibian project. Other shareholders Local Authorities, hospital management technical partners, doctors, other investors will support the project.</p> <p>Due to the size of the Namibian market, sparse distribution of the population and towns, there is a need to provide products and services to meet the requirement of a community. The Caprivi Medical Centre (Pty)Ltd, is a registered Namibian company, set on establishing a one stop medical facility to provide modern technology, hospital beds, general and specialized medical services.</p>
Thematic/Function Area	Services (Health)
Geographical Location/s	Katima Mulilo, Caprivi Region
Planned Start Date	To be determined
Duration	To be determined
Potential Funding Agents	<ul style="list-style-type: none"> * Financial Institutions (Development Bank of Namibia) * Private Equity Firms * Private Investors * Technical Partners
Total Estimated Cost	<p>N\$74.2 million – Construction and asset financing</p> <p>N\$5.8 million – Working Capital</p> <p>N\$80.00 million</p>
Existing Level of Funding	None
Business Objectives	<ul style="list-style-type: none"> • To provide health care as a solution to health and social challenges facing the region. • To complement tourism by offering world class medical care to visitors to the region. • To save the country outflows of money spent on getting specialist health care outside the country. • To attract specialist skills to the region and employ people in the region and beyond. • To complement health services currently serving the region, but overwhelmed by demand for services. • To offer solution and care to people affected by the HIV-Aids pandemic. • To use high technology in hospital diagnosis, care and interventions and remain competitive in the market. • To insist on a culture of efficiency, courtesy and service, to guarantee repeat patronage from satisfied clients.

OPPORTUNITIES FROM NAMIBIA 2009 68

Project Requirements/Activities	Project Funding, technical partners and Marketing
Implementation Agents	Project Promoter Technical Partners
Project Documentation Status	<ul style="list-style-type: none">• Business Plan Available
Market	Namibia
Contact Person	Caprivi Medical Centre 9Pty)Ltd Mr. Mukenani Alberts Levi Project Promoter Mobile : +264 (0) 812363697

MANUFACTURING



OPPORTUNITIES FROM NAMIBIA 2009 70

PROJECT TITLE	MANUFACTURING PROJECT 1 KAPYA BRICK MANUFACTURING
Description of Project	Kapya Brick Manufacturing has been in existence for the past 10 years servicing mainly clients in the northern part of Namibia. The promoters seek to expand the brick manufacturing to cater for the ever increasing demand due to a lot of construction work in the area. It is envisaged that the expansion of the plant will address the increased demand of bricks not only in the entire northern area, but also in the southern part of Angola where a number of construction projects are under way.
Thematic / Functional Area	Construction
Duration	1 year
Geographical Location/s	Ondangwa
Potential Funding Agents	<ul style="list-style-type: none"> • Local financial institutions • Development Bank of Namibia • Franchisor • Technical Partner
Total Estimated Cost	To be determined.
Existing Level of Funding	Nil
Additional Funding Required	To be determined.
Business Objectives	<ul style="list-style-type: none"> • To expand the current plant and therefore increase capacity to meet the ever growing demand locally and across the border in Angola. • <i>Assess social impact issues Seek and confirm financing for construction and determine ownership/operation plan</i> <i>Phase II – Construction of beef making plant:</i>

OPPORTUNITIES FROM NAMIBIA 2009 71

	<ul style="list-style-type: none"> • <i>Once the project has been determined to be feasible, the next phase is to construct a plant with bigger capacity to meet the anticipated increased demand.</i>
Key Outputs	<p><i>Bankable Document and Financing:</i></p> <ul style="list-style-type: none"> • <i>Full analysis of market requirements</i> • <i>Engineering designs, costs and recommendations</i> • <i>Full environmental impact assessment</i> • <i>Full economic and financial feasibility assessment</i> • <i>Full social impact assessment, if required</i> • <i>Financing for construction and ownership/operation plan in place</i>
Implementation Agents	Kapya Brick Manufacturing in joint venture with a technical partner.
Project Documentation Status	Only a summarised project concept is available.
Market	Support of this program will offer an alternative supply of bricks to the various housing and development projects in the northern region and southern part of Angola.
Perspectives	The current owners have taken the business to a level they can and now require a technical partner to unlock further value taking opportunity of the increasing demand.

OPPORTUNITIES FROM NAMIBIA 2009 72

PROJECT TITLE	<i>MANUFACTURING PROJECT 2</i> OTJIWARONGO IRON AND STEEL RECYCLING
Description of Project	This project entails the establishment of a steel processing plant in the Otjiwarongo area, Otjozondjupa region, to produce mild and stainless steel primarily for the local construction and engineering market. Currently there is no steel manufacturing plant in the country. All steel for domestic, agricultural and industrial use is procured from South Africa.
Thematic / Functional Area	Manufacturing
Estimated project Implementation Timeframe	1.5 years
Geographical Location/s	Otjiwarongo
Potential Funding Agents	Technical Partner <ul style="list-style-type: none"> • Local Financial Institutions • Private Equity Firms
Total Estimated Cost	To be determined.
Existing Level of Funding	Nil
Additional Funding Required	To be determined
Business Objectives	The main objective is to establish the first ever steel plant in Namibia.

OPPORTUNITIES FROM NAMIBIA 2009 73

<p>Project Requirements/Activities</p>	<p>Phase I - Full Feasibility Study and Business Plan:</p> <ul style="list-style-type: none"> • Conduct full market study and business plan • Assess the market potential • Assess economic and financial feasibility • Assess environmental impact and prepared mitigation plan • Assess social impact issues • Seek and confirm financing for construction and determine ownership/operation plan <p>Phase II – Construction of steel plant:</p> <ul style="list-style-type: none"> • Once the project has been determined to be feasible, the next phase is to construct a plant with bigger capacity to meet the anticipated increased demand.
<p>Key Outputs</p>	<ul style="list-style-type: none"> • A Terms of Reference and Request for Proposal to select a consulting firm to carry out feasibility study. • A feasibility study that evaluates and cover market potential, economic and financial viability, supply, competition from regional players like Mittal Steel (SA), Zisco Steel (Zimbabwe) etc. • Establishment of a steel plant once the feasibility study justifies setting up such a plant.
<p>Implementation Agents</p>	<p>Promoters together with a technical partner.</p>
<p>Project Documentation Status</p>	<p>A preliminary feasibility study and business plan was done by the promoter which has to be upgraded.</p>
<p>Market</p>	<p>Namibia and Southern Angola.</p>
<p>Perspectives</p>	<p>There is currently no steel plant in the country. All steel requirements are imported. The project falls in line with the government objective of stimulating manufacturing capacity of the country.</p>

OPPORTUNITIES FROM NAMIBIA 2009 74

PROJECT TITLE	MANUFACTURING PROJECT 3 EUDAFANO WOMEN MARULA FACTORY
Description of project	The Northern parts of Namibia are abundant with marula trees. Eudafano Women Marula Factory, a Co-operative, currently owns a marula factory which manufactures marula oil from marula nuts. To maintain operational sustainability, the project seeks funding to expand its operations by adding other product lines to its operations and improve its packaging process.
Thematic / Functional Area	Manufacturing – conversion of marula nuts into marula oil, marula soap, marula ointment etc
Estimated Project Implementation Timeframe	1 year
Geographical Location/s	Ondangwa, Oshana Region
Potential Funding Agents	<input type="checkbox"/> Technical Partner <input type="checkbox"/> Donors <input type="checkbox"/> Local financial institutions
Total Estimated Cost	To be determined.
Existing Level of Funding	To be determined.
Additional Funding Required	To be determined.
Business Objectives	To expand the current operations and therefore increase product range, operational efficiency and meet increasing demand.
Project Requirements/Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the required expansion of the operations; • Depending on the results of the feasibility study, business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding. • Employees to be trained on the production of the required additional product lines; • Factory size to be increased.
Key Outputs	Expansion of factory to accommodate more product lines; and More products manufactured.
Implementation Agents	Eudafano Women Marula Factory and a Technical Partner

OPPORTUNITIES FROM NAMIBIA 2009 75

Project Documentation Status	Only the concept document is available.
Market	Northern Regions of Namibia, SADC and overseas.
Perspective	This project has the attraction of converting a God given resource into usable, environmental friendly products thus sustaining local communities

OPPORTUNITIES FROM NAMIBIA 2009 76

PROJECT TITLE	MANUFACTURING PROJECT 4 WOOD LOGGING AND PROCESSING (EENHANA)
Description of project	The Okongo Community, which is situated in the Northern part of Namibia near the border with Angola, manages the Okongo Forest, where there is good quality timber namely teak and Rhodesian teak. The Community requires a partner / investor for logging and selling of timber. Processing of the timber can also be explored for purposes of manufacturing products such as furniture, paper etc.
Thematic / Functional Area	Primary Production – Lumbering
Estimated Project Implementation Timeframe	6 months
Geographical Location/s	Eenhana, Otjikoto Region
Potential Funding Agents	<ul style="list-style-type: none"> • Technical partner • Development Banks
Total Estimated Cost	To be determined.
Existing Level of Funding	Nil
Additional Funding Required	To be determined.
Business Objectives	Income generation for the community through the exploitation of the local resource for community developmental projects.
Project Requirements/Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; • Environment impact assessment; • Depending on the results from the feasibility study, a detailed business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding; • Identification of technical partner;
Key Outputs	<ul style="list-style-type: none"> • Detailed project proposal • Setting up of a wood cutting and / or processing company;
Implementation Agents	Okongo Community and Technical Partner.

OPPORTUNITIES FROM NAMIBIA 2009 77

Project Documentation Status	Only a summarised concept document is available.
Market	SADC region
Perspective	A project of this nature will result in social upliftment of the local community.

OPPORTUNITIES FROM NAMIBIA 2009 78

PROJECT TITLE	MANUFACTURING PROJECT 5
	CAPRIVI ANIMAL SKIN AND HIDES DISTRIBUTOR
Description of project	The promoter owns a hides and skin processing plant in Okahandja and would like to establish a similar processing plant in Katima Mulilo. The promoter therefore seeks a project partner to engage in a joint venture to finance the project.
Thematic / Functional Area	Agro processing
Geographical Location/s	Katima Mulilo, Caprivi Region
Estimated Project Implementation Timeframe	1 year
Total Estimated Cost	To be determined
Potential Funding Agents	<ul style="list-style-type: none"> • Local financial institutions • Technical partner
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	<ul style="list-style-type: none"> • To enhance the export of processed leather products such as slinger bags, jackets, belts, wallets and shoes to EU and SADC nations;
Project Requirements/Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; • Assuming a positive result from the feasibility study, a detailed business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding; • Identification of a technical partner / funder; and • Construction of the factory.
Key Outputs	<ul style="list-style-type: none"> • Bankable feasibility study and business plan • Setting up of a company to start operations
Implementation Agents	C.A.S & H.D LTD
Project Documentation Status	Only a summarised concept document is available.
Market	SADC region and European Union.

OPPORTUNITIES FROM NAMIBIA 2009 79

Perspective	Increased export of processed products will contribute towards the increased Gross Domestic Product (GDP).
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OPPORTUNITIES FROM NAMIBIA 2009 80

PROJECT TITLE	MANUFACTURING PROJECT 6 PENA MANUFACTURERS
Description of project	Pena Manufacturers is an existing business that was established in 1990 and is involved in the manufacturing of overalls, curtains and other home decors on a small scale. The owner seeks to expand operations into a fully fledged garment manufacturing factory specializing in blue collar and home decors.
Thematic / Functional Area	Manufacturing – Textile Industry
Estimated Project Implementation Timeframe	1 year
Geographical Location/s	Oshakati, Oshana Region
Potential Funding Agents	<ul style="list-style-type: none"> • Local financial institutions • Technical partner
Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	To emerge as a preferred local manufacturer and supplier of established companies and home decors in Namibia and the SADC region.
Project Requirements/Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; • Assuming a positive result from the feasibility study, a detailed business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding; • Identification of a technical partner / funder; and • Expansion of current factory.
Key Outputs	<ul style="list-style-type: none"> • Bankable feasibility study and business plan • Expanded factory
Implementation Agents	Pena Manufacturers
Project Documentation Status	Only a summarised concept document is available.

OPPORTUNITIES FROM NAMIBIA 2009 81

Market	Namibia and SADC region
Perspective	The company will be in a position to contribute to the Gross Domestic Product (GDP) of the country if the project is successful.

OPPORTUNITIES FROM NAMIBIA 2009 82

PROJECT TITLE	MANUFACTURING PROJECT 7
DESCRIPTION OF PROJECT	DEVIL'S CLAW PRODUCTION
Description of project	Devil's claw is (<i>scientific name: harpagophytum</i>) is a perennial vine that has a tap root with storage tubers that can be processed to make medicine for rheumatism, pain relief, loss of appetite, arthritis etc. This plant is found in the Omaheke Region in the Kalahari Desert areas. There is a huge demand for this product in Europe hence the promoter seeks a partner to set up a processing plant which will result in the exportation of a finished product, unlike currently where the raw material is being exported.
Thematic / Functional Area	Manufacturing – medicine production
Estimated project implementation date	1 year
Geographical Location/s	Kalahari Desert Area, Omaheke region.
Potential Funding Agents	<ul style="list-style-type: none"> • Local financial institutions • Private equity firms • Development banks
Total Estimated Cost	To be determined.
Existing Level of Funding	Nil
Additional Funding Required	To be determined.
Business Objectives	To set up a first devil claw processing plant that increases value addition to the devil claw thereby increasing export capacity of Namibia.
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Feasibility study to be done to assess the viability of the project;</i> • <i>A detailed business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding;</i> • <i>Technical Partner to be identified;</i> • <i>Project's premises to be identified and processing plant constructed;</i>
Key Outputs	<ul style="list-style-type: none"> • Feasibility study and Business plan • Running the project with a technical partner • Construction of processing plant
Implementation Agents	Omaheke Regional Council and Technical Partner

OPPORTUNITIES FROM NAMIBIA 2009 83

Project Documentation Status	Only the concept documentation is available.
Market	Local market and exports to Europe.
Perspectives	Projects of this nature will assist the government in setting value addition industries instead of export of raw materials / primary products.

OPPORTUNITIES FROM NAMIBIA 2009 84

PROJECT TITLE	MANUFACTURING PROJECT 8 KALAHARI WILD SILK PROCESSING
Description of project	The project is the initiative of Omaheke regional council to uplift the standards of living of the Omaheke Region through harvesting and processing wild silk. This silk is collected from cocoons from which moths will have emerged. The project commenced with the help of Oxfam Canada and other organisations. Currently, 30 women are employed by the business but their future is uncertain due the current production which is slow and cannot meet the demand. Hence the Regional Council seeks funding to acquire industrial equipment that can increase production and meet the market demand.
Thematic / Functional Area	Manufacturing – silk production
Estimated project implementation date	6 months
Geographical Location/s	Omaheke Region.
Potential Funding Agents	Donor Technical Partner Private Investors Local financial institutions
Total Estimated Cost	To be determined.
Existing Level of Funding	Nil
Additional Funding Required	To be determined
Business Objectives	<ul style="list-style-type: none"> • Value addition through local processing • Reduction of livestock and wildlife losses (less cocoon ingestion) • Poverty alleviation of local community

OPPORTUNITIES FROM NAMIBIA 2009 85

Project Requirements/Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project, if the funding of a financial institution is required; • Detailed business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding; • Project's premises to be identified; • Acquisition of industrial equipment; and • Employees to be trained on the operations of the business.
Key Outputs	<ul style="list-style-type: none"> • Feasibility study and business plan; • Employees with required skills; • Industrial equipment acquired; and • Increased silk production.
Implementation Agents	Omaheke Regional Council
Project Documentation Status	Only a summarised concept documentation is available
Market	Local market and export overseas
Perspectives	Projects of this nature will assist the government in achieving its vision 2030 since this will result in more Namibians being able to enhance their standards of living. The project will enable the community to depend on other agricultural produce in addition to cattle farming.

OPPORTUNITIES FROM NAMIBIA 2009 86

PROJECT TITLE	MANUFACTURING PROJECT 9
	OHANDJE ARTISTS CO-OPERATIVE LTD
Description of Project	Ohandje Cooperative Ltd is a community based cooperative that has four associations in the four regions of the Northern Namibia. The cooperative would like to venture into glass recycling project and, therefore seeks funding for the purchase of four glass recycling equipments for the four regions.
Thematic / Functional Area	Manufacturing - Glass recycling
Geographical Location/s	Oshana , Otjikoto, Ohangwena and Omusati
Duration	1 year
Potential Funding Agents	<ul style="list-style-type: none"> • Government • Development Banks
Total Estimated Cost	<ul style="list-style-type: none"> • <i>Glass recycling equipment. Estimated cost N\$100 000</i> • <i>Training(Cost to be determined)</i>
Existing Level of Funding	Nil
Additional Funding Required	To be determined
Business Objectives	<ul style="list-style-type: none"> • To alleviate poverty of the community by operating a self sustaining glass recycling project
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Project proposal and implementation document;</i> • <i>Identification of a funder; and</i> • <i>Acquisition of industrial equipment.</i>
Key Outputs	<ul style="list-style-type: none"> • Updated feasibility study • Business plan
Implementation Agents	Ohandje Artists Cooperative Ltd
Project Documentation Status	Feasibility study done in 2005
Market	Local market
Perspectives	The project will enable the community to depend on other income instead of depending on agricultural produce.

OPPORTUNITIES FROM NAMIBIA 2009 87

PROJECT TITLE	MANUFACTURING PROJECT 10 DETERGENT MANUFACTURING
Description of Project	The Ministry of Trade and Industry commissioned a feasibility study into the establishment of a detergent manufacturing plant in the country. The plant will manufacture dish washing products, clothes washing detergents and household cleaning agents. The study has shown that such a plant is viable if the right skilled labour is employed, the right quality is produced and that there is reliability of supply. The Ministry is therefore looking for interested investors to undertake this project. It is envisaged that such a project will reduce dependency on imports and create employment opportunities for the locals.
Thematic / Functional Area	Manufacturing
Duration	N/A
Planned Start Date	2008
Geographical Location/s	Windhoek
Potential Funding Agents	<ul style="list-style-type: none"> • Private equity firms • Financial Institutions • Technical Partner
Total Estimated Cost	<ul style="list-style-type: none"> • <i>Estimated cost of setting up the project N\$ 600 000.</i>
Existing Level of Funding	Nil
Additional Funding Required	N\$ 600 000
Business Objectives	Reduce dependence on imports
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Business plan</i> • <i>Identification of a technical partner</i> • <i>Setting up of a plant</i>
Key Outputs	<ul style="list-style-type: none"> • Identification of technical partner/funds • Project preparation for design & construction proposal • Construction of an appropriate size plant taking into account the current market demands as well as the anticipated growth.
Implementation Agents	Project Promoters and technical partner

OPPORTUNITIES FROM NAMIBIA 2009 88

Project Documentation Status	Only a feasibility study document is available.
Market	Local and regional
Perspectives	Employment creation and contribution to the manufacturing base of the country.

OPPORTUNITIES FROM NAMIBIA 2009 89

PROJECT TITLE	<i>MANUFACTURING PROJECT 11</i>
	FERTILISER MANUFACTURING PLANT
Description of Project	The Project Promoters would like to set up a fertilizer manufacturing plant. Three feasibility studies conducted in 2000, 2001 and 2004 have all shown that the project is technically, economically and financially viable. One of the major raw material, salt (NaCl), is found in abundance in the country. The Promoters are therefore looking for interested investors/ technical partners to undertake this project.
Thematic / Functional Area	Manufacturing
Duration	N/A
Planned Start Date	2008
Geographical Location/s	Walvis Bay
Potential Funding Agents	<ul style="list-style-type: none"> • Private equity firms • Financial Institutions • Technical Partner
Total Estimated Cost	<input type="checkbox"/> <i>Estimated cost of setting up the project N\$ 34 million.</i>
Existing Level of Funding	Nil
Additional Funding Required	N\$ 34 million
Business Objectives	To set up a compound fertilizer facility to provide needs of local agricultural and industrial needs as well as export to southern African countries.
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Upgraded Feasibility Study and Business plan</i> • <i>Identification of a technical partner</i> • <i>Setting up of a plant</i>
Key Outputs	<ul style="list-style-type: none"> • Setting up a world class plant that would be able to serve the needs of the local as well as the regional market.
Implementation Agents	Project Promoters and technical partner
Project Documentation Status	Only a feasibility study document is available.
Market	Local and Regional

OPPORTUNITIES FROM NAMIBIA 2009 90

Perspectives	Employment creation and contribution to the manufacturing base of the country.
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OPPORTUNITIES FROM NAMIBIA 2009 91

PROJECT TITLE	<i>MANUFACTURING PROJECT 12</i> KHOMAS ROOF SHEETS PROJECT
Description of Project	Khomas Roof Sheets Experts intend to manufacture roof sheets for the building / construction industry. Presently 90% of all the roof sheets used in Namibia are imported from South Africa. With the booming of the construction industry in the country, the promoters believe this project presents an excellent opportunity to be realised. The Promoters are therefore looking for funding / technical partners to set up this project.
Thematic / Functional Area	Manufacturing
Duration	N/A
Planned Start Date	2008
Geographical Location/s	Windhoek
Potential Funding Agents	<ul style="list-style-type: none"> • Private equity firms • Financial Institutions • Technical Partner
Total Estimated Cost	<input type="checkbox"/> <i>Estimated cost of setting up the project N\$ 3 million.</i>
Existing Level of Funding	Nil
Additional Funding Required	N\$ 3 million
Business Objectives	Set up a roof sheet plant to take advantage of the booming construction industry
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Upgraded Feasibility Study and Business plan</i> • <i>Identification of a technical partner</i> • <i>Setting up of a plant</i>
Key Outputs	<ul style="list-style-type: none"> • Setting up a world class plant that would be able to serve the needs of the local as well as regional markets.
Implementation Agents	Project Promoters and technical partner
Project Documentation Status	Only a business plan (done in 2003) is available.
Market	Local and Regional
Perspectives	Employment creation and contribution to the manufacturing base of the country.

OPPORTUNITIES FROM NAMIBIA 2009 92

PROJECT TITLE	MANUFACTURING PROJECT 13
	CHLORINE MANUFACTURING PLANT
Description of Project	The Ministry of Trade and Industry commissioned a feasibility study in 2003 for the establishment of a chlorine and caustic soda manufacturing plant. Presently chlorine and caustic soda is imported from South Africa. The proposed plant is intended to produce these chemicals for detergent factories, plastics, paints and pharmaceutical industries, mining, textile and metallurgical industries. The study showed that such a plant is viable. Hence, the Ministry of Trade and Industry is looking for interested investors to undertake this project.
Thematic / Functional Area	Manufacturing
Duration	N/A
Planned Start Date	2008
Geographical Location/s	Windhoek
Potential Funding Agents	<ul style="list-style-type: none"> • Private equity firms • Financial Institutions • Technical Partner
Total Estimated Cost	<input type="checkbox"/> <i>Estimated cost of setting up the project N\$ 46.5 million.</i>
Existing Level of Funding	Nil
Additional Funding Required	N\$ 46.5 million
Business Objectives	To reduce Namibia's chemical industry heavy import dependency on primary chemicals
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Business plan</i> • <i>Identification of a technical partner</i> • <i>Setting up of a plant</i>
Key Outputs	<ul style="list-style-type: none"> • Project preparation for design & construction proposal • Construction of an appropriate size plant taking into account the current demands as well as the anticipated growth.
Implementation Agents	Project Promoters and technical partner
Project Documentation Status	A feasibility study document done in 2003 is available.

OPPORTUNITIES FROM NAMIBIA 2009 93

Market	Local and regional
Perspectives	Employment creation and contribution to the manufacturing base of the country.

OPPORTUNITIES FROM NAMIBIA 2009 94

PROJECT TITLE	<i>MANUFACTURING PROJECT 14</i> OMUTHIYA BRICK BLOCK MANUFACTURING PLANT
Description of Project	The Project Promoters would like to establish a plant for high quality cement and sand construction bricks in Omuthiya. According to the feasibility study conducted in 2003 the project is technically, economically and financially viable.
Thematic / Functional Area	Manufacturing
Duration	N/A
Planned Start Date	2008
Geographical Location/s	Oshikoto region
Potential Funding Agents	<ul style="list-style-type: none"> • Private equity firms • Financial Institutions • Technical Partner
Total Estimated Cost	<ul style="list-style-type: none"> • <i>Estimated cost of setting up the project N\$ 227 217.</i>
Existing Level of Funding	Nil
Additional Funding Required	N\$ 227 217
Business Objectives	To set up a brick manufacturing plant to serve the Oshikoto region and beyond.
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Upgraded Feasibility Study and Business plan</i> • <i>Identification of a technical partner</i>
Key Outputs	<ul style="list-style-type: none"> • Setting up a world class plant that would be able to serve the needs of the local as well as the regional market.
Implementation Agents	Project Promoters and technical partner
Project Documentation Status	Only a feasibility study document is available.
Market	Local and Regional
Perspectives	Employment creation and contribution to the manufacturing base of the country.

OPPORTUNITIES FROM NAMIBIA 2009 95

PROJECT TITLE	<i>MANUFACTURING PROJECT 15</i> BUSH-WOOD FIBRE IN THERMOPLASTIC PRODUCTION
Description of Project	Namibia has a vast amount of bush-wood fibre that can be used as a raw material in the thermoplastic production processes. The end users of bush-wood fibre plastics (WPC) are construction, motor vehicle and furniture industries. The promoter requires funding for this project.
Thematic / Functional Area	Manufacturing
Duration	To be determined
Planned Start Date	2008
Geographical Location/s	Khomas region
Potential Funding Agents	<ul style="list-style-type: none"> • Financial Institutions • Technical Partner • Private equity firms
Total Estimated Cost	<i>Estimated cost EUR 428 150</i>
Existing Level of Funding	Nil
Additional Funding Required	EUR 428 150
Business Objectives	To use bush-wood fibre as a filler in the thermoplastic production process so as to improve product stiffness at a lower cost.
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Feasibility Study and Business plan.</i> • <i>Identification of an investor.</i>
Key Outputs	<ul style="list-style-type: none"> • Construction of a processing plant. • Commencement of production.
Implementation Agents	Project Promoters.
Project Documentation Status	Only a research report is available
Market	Local and export
Perspectives	Employment creation and contribution to the manufacturing base of the country

MINING



OPPORTUNITIES FROM NAMIBIA 2009 97

PROJECT TITLE	<i>MINING PROJECT 1</i>
	GERMANIUM PROJECT
Description of Project	<p>The germanium project entails the extraction of Indium, Germanium, Gallium and Lead as enriched flue dust for sale and subsequently hydro metallurgical treatment for metal recovery. These metals are to be recovered from slag dumps and the Tsumeb smelter complex. The slag dumps contain in excess of 2.2 million tons of material containing Zinc (9.02%), Germanium (350ppm), Gallium (200ppm), Indium (170ppm), Lead (2.05%), Iron (22.0%), Silver (5ppm), Silica (26.0%), Alumina (4.0%) and Lime (9.02%). The slag at Tsumeb accumulated as a result of lead smelting operations from 1963 to 1996. By virtue of closely spaced sampling and surveying, these two slag dumps can be classified as a measured resource and have been accumulated since 1962.</p> <p>Ongopolo Mining Ltd is the holder of the mineral as well as the property rights over the area. The company is therefore looking for a technical partner on a joint venture basis to undertake this project.</p>
Thematic / Functional Area	Mining
Duration	To be determined
Geographical Location/s	The smelter is situated on the remainder of the Farm Consolidated Tsumore No. 761, Tsumeb, 450 km north of Windhoek
Potential Funding Agents	Technical Partner
Total Estimated Cost	To be determined
Existing Level of Funding	To be determined
Additional Funding Required	To be determined
Business Objectives	To further process the slag and produce the oxide "fume" which contains zinc, lead, germanium, gallium, and indium which can then be sold for further refining.
Project Requirements/Activities	<i>Ongopolo is seeking a technical partner to provide technical and financial assistance, on a joint venture basis</i>

OPPORTUNITIES FROM NAMIBIA 2009 98

Key Outputs	Production of slag that can be sold for further refining
Implementation Agents	Ongopolo Mining and a technical partner
Project Documentation Status	A technical study was undertaken by Korea Zinc, one of the world's largest zinc producers and leaders in the treatment of slag containing zinc using Ausmelt technology. ZincOx Resources, a world leader in the processing of zinc oxide deposits, reviewed the results of the technical study assessing the potential for the recovery of zinc and the metals from their Tsumeb slag using the same technology. Their report concludes that the slag can be processed to produce oxide "fumes" in which zinc, lead, germanium, gallium and indium will be concentrated.
Market	Namibia and rest of SADC Region
Perspectives	There is significant value to be derived from these slag dumps through further processing thus generating income for the principals.

OPPORTUNITIES FROM NAMIBIA 2009 99

PROJECT TITLE	<i>MINING PROJECT 2</i> TAILINGS (COPPER) PROJECT
Description of Project	Tailings in the Tsumeb dam were deposited over many years while the Tsumeb Mine was in operation. The dam is situated on the Tsumeb Mining Grant overlaying an area of approximately 64 hectares and approximately one kilometer from the concentrator. All infrastructure, such as, power, water, roads and rail are available. The promoter, Ongopolo Mining (who is the holder of the mineral and mining rights), is therefore looking for a technical partner in the treatment of these tailings.
Thematic / Functional Area	Mining and Processing
Duration	To be determined
Planned Start Date	2008
Geographical Location/s	Tsumeb
Potential Funding Agents	Technical Partner
Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	The main objective is to extract copper, lead and silver. In addition there is the huge environmental benefit to be achieved as a result of removing the tailings from its present location.
Project Requirements/Activities	<i>Conduct a technical feasibility study and once its deemed feasible; Identification of a technical partner; and Source funds to develop metallurgical plant and infrastructure</i>
Key Outputs	Extraction of copper, lead and silver; and Treatment of the waste dump
Implementation Agents	Ongopolo Mine and Technical Partner

OPPORTUNITIES FROM NAMIBIA 2009 100

Project Documentation Status	The slimes dam has been extensively sampled during and after deposition and the measured resources as a result of the sampling are: 15 million tonnes at 0.46% copper, 0.90% lead and 16.0 g/t silver.
Market	Regional and overseas
Perspectives	This will lead to processing of the dump thereby generating income for the principals while at the same time solving the environmental problem.

OPPORTUNITIES FROM NAMIBIA 2009 101

PROJECT TITLE	<i>MINING PROJECT 3</i> TIN/TANTALITE PROCESSING PLANT
Description of Project	The project is an initiative by the Namibia Small Miners' Assistance Centre (NSMAC) to mine tin/tantalite in the area of Uis. Presently limited small scale mining continues and the ore is transported by road to the small plant in Uis where water is available. NSMAC is also investigating the possibility of the onsite dry separation process, to reduce transport costs of a lower grade ore to Uis. NSMAC, the project promoter is therefore looking for joint venture partner/ donor agencies to secure additional mining equipment to improve the operational efficiency of mining the tin and also increase capacity.
Thematic / Functional Area	Mining
Duration	To be determined
Geographical Location/s	Uis. Uis is located 123 km west of Omaruru and 120 km north east of Henties Bay. The TransKalahari tarred road and the main railway line are about 100 km south of Uis
Potential Funding Agents	Technical Partner; Donors
Total Estimated Cost	US\$ 0.5 million for the pre-feasibility study
Existing Level of Funding	Over N\$1.6 million has been spent on exploration of the area and also in assisting the unemployed small miners of Uis. These funds were provided by various donor agencies.
Additional Funding Required	Full Funding required
Business Objectives	To develop the full potential of tin/ tantalite mining in the area if Uis
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Conduct a feasibility study and if results are feasible;</i> • <i>Raise funds to provide additional mining and processing plant equipment and working capital</i>
Key Outputs	Extract tin/tantalite on a full scale commercial basis
Implementation Agents	NSMAC and Technical Partner
Project Documentation Status	Project is still in pre-feasibility stage
Market	Export Market

OPPORTUNITIES FROM NAMIBIA 2009 102

Perspectives	Project, if found to be feasible will enhance the economic activities of this small town and create employment for the various small scale miners.
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OPPORTUNITIES FROM NAMIBIA 2009 103

PROJECT TITLE	<i>MINING PROJECT 4</i> TAILINGS DAM- KLEIN AUB
Description of Project	The Promoters, Namibia Small Miners Assistance Centre, (NSMAC) intends to re-sample the slimes dams and collect bulk samples for test processing. In case of positive results, NSMAC intends to construct a suitable copper processing plant and treat the available slimes. Once a suitable leaching method has been identified, the company will produce metallic copper through electro winning. NSMAC requires either direct funding to develop the project or a suitable joint venture partner to finance and manage the operation.-
Thematic / Functional Area	Mining
Duration	To be determined
Geographical Location/s	70km south-west of Rehoboth
Potential Funding Agents	To be determined
Total Estimated Cost	Approximately N\$ 5 million
Existing Level of Funding	None
Additional Funding Required	Full Funding required
Business Objectives	The establishment of a copper processing plant through the treatment of available slimes at Klein Aub
Project Requirements/Activities	NSMAC obtained funds to complete the feasibility study; therefore the company requires technical expertise, in the form of a joint venture to define the best metallurgical technique to recover the copper and silver contained in the slimes dumps. In addition once the study is completed funding would be required to mine the dumps, establish infrastructure and erect a metallurgical plant.
Key Outputs	Establishment of a copper processing plant.
Implementation Agents	NSMAC and a Technical Partner

OPPORTUNITIES FROM NAMIBIA 2009 104

Project Documentation Status	The project is in a pre-feasibility stage as only desktop study on previous studies and limited sampling of the dumps was completed. However, NSMAC recently received funds to the amount of N\$ 250 000 to carry out a feasibility study over the tailings dams.
Market	Zambia and overseas market
Perspectives	If a copper processing plant is established at Klein Aub, numerous small copper prospects in the vicinity of Rehoboth may become viable for small scale mining and central processing at Klein Aub.

OPPORTUNITIES FROM NAMIBIA 2009 105

PROJECT TITLE <i>MINING</i>	<i>PROJECT 5</i> BLACK RANGE GRAPHITE PROJECT
Description of Project	The Project Promoters would like to set up a processing plant for black range graphite. According to preliminary studies, large disseminated flake graphite deposit is hosted by strongly weathered sillimanite-muscovite cordierite and quartz-feldspar-graphite gneisses of the Sukses formation. The graphite member is located in the core zone of a broad overturned anti-form. The grade and tonnage of the graphite deposit was estimated using a 20 per cent carbon cut-off. Calculations were based on percussion drilling (4478 m) and 61 diamond drill holes (4125 m). Tonnage estimates using Section polygon method indicate 12.46 million tons ore with a grade of 4.63 CGR per cent. Tonnage estimates using block Kriging indicate 4.21 million tons ore with a grade of 4.21 CGR per cent.
Thematic / Functional Area	Mining
Duration	To be determined
Planned Start Date	To be determined
Geographical Location/s	The deposit is situated some 38 km west of Usakos on the farm Black Range 72. The main export harbor is at Walvis Bay situated 140 km towards the south.
Potential Funding Agents	Technical Partners; Venture Capital; and Donors
Total Estimated Cost	N\$ 2 million
Additional Funding Required	Full Funding required
Existing Level of Funding	None
Business Objectives	The goal is to set up a processing plant for the extraction of Black range graphite.

OPPORTUNITIES FROM NAMIBIA 2009 106

Project Requirements/Activities	<ul style="list-style-type: none">• <i>Conduct a feasibility study and if results feasible</i>• <i>Raise funds to provide additional mining and processing plant equipment and working capital</i>
Key Outputs	<ul style="list-style-type: none">• Feasibility study report• Establishment of a processing plant
Implementation Agents	Ministry of Mines and Energy
Project Documentation Status	Pre-feasibility category
Market	Overseas
Perspectives	Project has the potential of increasing the range of mineral products mined in the country

OPPORTUNITIES FROM NAMIBIA 2009 107

PROJECT TITLE <i>MINING</i>	<i>PROJECT 6</i> CAPE CROSS SALT MINING (PTY) LTD.
Description of project	The Namibian Small Miners Assistance Centre established the Cape Cross Salt Mining Company. Operations began in 2001. The mining is relatively simple and includes the excavation of shallow solar evaporation pans in which the salt crystallizes, ready for “harvesting” and further processing. Presently the company is able to produce about 40 000 tones of unrefined salt per year. The company intends to fully exploit the potential of its mineral holding to satisfy the ever-increasing demand by Central and West Africa nations, and thus intends to increase productions to levels between 500 000 and 800 000 tonnes per annum. The company shall construct and erect a refining and bagging plant, will investigate and implement infrastructural development by obtaining fresh water and electrical power on site, and investigate the feasibility of the construction of an offshore loading platform to load bulk carriers, thereby avoiding high land transport costs.
Thematic / Functional Area	Mining
Estimated project implementation date	To be determined
Geographical Location/s	North of Henties Bay
Potential Funding Agents	Technical Partner; Venture Capital
Total Estimated Cost	US\$ 3.5 million
Existing Level of Funding	Company has ongoing operations
Additional Funding Required	US\$ 3.5 million
Business Objectives	To increase capacity of the present plant to satisfy ever increasing salt demand from Central and West Africa nations.
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>A feasibility study to determine feasibility or otherwise of increased capacity</i>
Key Outputs	An expanded salt processing plant with increased capacity

OPPORTUNITIES FROM NAMIBIA 2009 108

Implementation Agents	Cape Cross Salt Mining (Pty) Ltd and Technical Partner
Project Documentation Status	Pre-feasibility stage.
Market	Central and West Africa
Perspectives	The company is an on-going operation; however increased production would strengthen the economic viability of the project

OPPORTUNITIES FROM NAMIBIA 2009 109

PROJECT TITLE	<i>MINING PROJECT 7</i> SANDMAP NORTH GOLD PROJECTS
Description of project	Since the discovery of gold at Navachab, Karibib/Usakos area has been the centre of gold exploration. A sample of limonite sampled from Sandmap North assayed 18.6 g/t Au. Additional sampling revealed the presence of a 2500m long zone of auriferous, ferruginous and jarositic schist, ferruginous quartz veins, gossan stringers and zones of alterations. Ore mineral include native gold, lollingite arsenopyrite, pyrrhotite, pyrite and galena. Current reserves are estimated at 254 000 tons at an average grade of 5g/t. Estimate is based on the subvertical/steep dipping ore body and calculation to the 100 m level. The promoters are therefore looking for potential technical partners to continue with further exploration work and determine the feasibility of establishing a full scale gold mining company.
Thematic / Functional Area	Mining
Estimated project implementation date	To be determined
Planned Start date	2009
Geographical Location/s	Sandmap North 115 is situated approximately 30 km west of Usakos, Namibia.
Potential Funding Agents	Technical Partner, Venture Capitalists
Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	Full funding required
Business Objectives	To establish a full scale gold mine in Usakos
Project Requirements/Activities	<i>Prepare a detailed feasibility study; Project funding; and Identification of a technical partner Continue with further exploration;</i>
Key Outputs	Additional exploration and detailed feasibility study

OPPORTUNITIES FROM NAMIBIA 2009 110

Implementation Agents	Ministry of Mines and Energy and Technical Partner
Project Documentation Status	The project can be considered in the feasibility stage. Prospecting completed. Additional drilling needs to be done to better calculate ore reserves.
Market	Overseas market
Perspectives	The discovery of Gold at Navachab, which is in the vicinity of Sandmap north provides greater prospects for another viable gold mine.

OPPORTUNITIES FROM NAMIBIA 2009 111

PROJECT TITLE	<i>MINING PROJECT 8</i> OSHIKU SALT PAN
Description of Project	The promoter would like to develop a salt mine in Omuntele Constituency in the Otjikoto Region. Salt pans in this region form naturally and therefore the promoter believes this can be exploited for commercial purposes. The only salt mines in this country are based in Swakopmund, Walvis Bay and Cape Cross.
Thematic / Functional Area	Mining
Duration	1 year
Geographical Location/s	Otjikoto
Potential Funding Agents	<ul style="list-style-type: none"> • Technical Partner • Financial Institutions • Development Banks
Total Estimated Cost	<i>N\$ 2 million</i>
Existing Level of Funding	Nil
Additional Funding Required	To be determined
Business Objectives	<ul style="list-style-type: none"> • Economic involvement of the local community • Employment creation
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Sample testing of salt for quality determination</i> • <i>Environmental Impact Assessment Study</i> • <i>Feasibility study and business plan compilation</i> • <i>Identification of a technical partner</i>
Key Outputs	Feasibility study and business plan development Project launch
Implementation Agents	Oshiku community and technical partner
Project Documentation Status	Only a summarized project concept is available
Market	Local and foreign manufacturing industries, and tourists
Perspectives	Mining will result in diversification of industries that are currently located in the Northern Region of Namibia. The salt pan is also a feature that can attract tourist.

OPPORTUNITIES FROM NAMIBIA 2009 112

PROJECT TITLE	<i>MINING PROJECT 9</i> DIAMOND MINING PLANT
Description of Project	The promoter would like to establish a diamond mining plant on banks of the Orange river. The promoter holds an exploration permit licence (EPL) for this area and is looking for a technical partner for this project.
Thematic / Functional Area	Mining.
Duration	To be determined.
Planned Start Date	2008
Geographical Location/s	Orange river, Karas region
Potential Funding Agents	<ul style="list-style-type: none"> • Private equity firms • Financial Institutions • Technical Partner
Total Estimated Cost	<i>To be determined.</i>
Existing Level of Funding	Nil
Additional Funding Required	To be determined
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Business plan</i> • <i>Identification of a technical partner</i> • <i>Setting up of a plant</i>
Business Objectives	To put up a diamond mining plant to explore the resources in the Orange river.
Key Outputs	<ul style="list-style-type: none"> • Project preparation for design and construction proposal • Construction of a diamond mining plant • Extract of diamonds
Implementation Agents	Project Promoters and technical partner
Project Documentation Status	Project concept available
Market	Local and Export
Perspectives	Employment creation and contribution to the mining industry of the country.

SERVICES



OPPORTUNITIES FROM NAMIBIA 2009 114

PROJECT TITLE	SERVICES PROJECT 1 AUTO REPAIRS EENHANA
Description of project	Eenhana is a developing town in Northern Namibia that has slowly been attracting outside investment. The promoter requires a technical partner in the set up of an Auto repair garage in Eenhana. Currently, there is no accredited garage in the town and vehicle repairs have to be done in either Ondangwa or Oshakati. With the growing population of cars in this town, the promoter believes this is an opportune time to set up this venture.
Thematic / Functional Area	Service Industry – Auto repair
Estimated Project Implementation Timeframe	6 months
Geographical Location/s	Eenhana town, situated in Northern Namibia.
Potential Funding Agents	<ul style="list-style-type: none"> • Technical Partner; and / or • Financial institutions if the technical partner does not have sufficient financial resources.
Total Estimated Cost	To be determined.
Existing Level of Funding	To be determined.
Additional Funding Required	To be determined.
Business Objectives	To set up a motor service centre that is affordable and easily accessible to the residents of Eenhana
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Feasibility study to be done to assess the viability of the project;</i> • <i>Assuming a positive result of the feasibility study, business plan to prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding;</i> • <i>Project's premises to be identified; and</i> • <i>Employees to be trained on the operations of the business.</i>
Key Outputs	<ul style="list-style-type: none"> • Bankable feasibility study and business plan • Setting up of the auto repair garage in the town.

OPPORTUNITIES FROM NAMIBIA 2009 115

Implementation Agents	Eenhana Town Council and a Technical Partner
Project Documentation Status	Only the summarised concept document is available.
Market	Eenhana town and the rest of the Northern Regions of Namibia.
Perspective	Setting up of the auto repair service will also attract other related service businesses in the town, which will result in substantial benefits for the local community.

OPPORTUNITIES FROM NAMIBIA 2009 116

PROJECT TITLE	SERVICES PROJECT 2
	NICKODEMUS ARCHTECTURAL DESIGN
Description of Project	Nickodemus Architectural Design is a company currently operating with a satisfactory market. However, they are not quite happy with their service level to customers due to lack of state of the art equipment. Lack of funding has left them having to depend on their only competitor based in Windhoek for input materials and for execution of bigger jobs where they do not have capacity. It is therefore against this background that the company is looking for funding to purchase equipment from material suppliers so that their pricing can be competitive and also able to handle big assignments on their own without having to outsource.
Thematic / Functional Area	Services – Architectural
Duration	On-going
Planned Start Date	On-going
Geographical Location/s	Ongwediva
Potential Funding Agents	<ul style="list-style-type: none"> • Financial Institutions • Technical Partner
Existing Level of Funding	N\$500,000
Total Estimated Cost	N\$200,000
Additional Funding Required	N\$300,000
Business Objectives	Better service to customers in the Northern Region of Namibia
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Funding</i> • <i>Financial proposal for the required equipment</i>
Key Outputs	Financial proposal for the required equipment
Implementation Agents	Project Promoter
Project Documentation Status	Only a summarised project concept is available.
Market	Current customers who mainly comprise Town Councils and Rural District Councils in the Oshana, Otjikoto, Ohangwena and Omusati Regions.

OPPORTUNITIES FROM NAMIBIA 2009 117

Perspectives	The business has no competition in the North; the only competitor is based in Windhoek
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OPPORTUNITIES FROM NAMIBIA 2009 118

PROJECT TITLE	SERVICES PROJECT 3
	EXISTING AUTO REPAIRS
Description of Project	This entity has been in existence since and offers panel beating, auto repair services and auto parts sales. The entity is based in Ombalantu in the Omusati region and is seeking funding to expand its business.
Thematic / Functional Area	Manufacturing
Duration	N/A
Planned Start Date	2008
Geographical Location/s	Oshikoto region
Potential Funding Agents	<ul style="list-style-type: none"> • Financial Institutions • Technical Partner
Total Estimated Cost	<ul style="list-style-type: none"> • <i>Estimated cost of setting up the project N\$ 1.5 million.</i>
Existing Level of Funding	Nil
Additional Funding Required	N\$1.5 million
Business Objectives	To offer automotive products and services at competitive prices.
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Upgraded Feasibility Study and Business plan.</i> • <i>Identification of a technical partner.</i>
Key Outputs	<ul style="list-style-type: none"> • Expansion of existing facilities and purchase of additional machinery.
Implementation Agents	Project Promoters.
Project Documentation Status	Business plan available.
Market	Local and Regional.
Perspectives	Employment creation and quality service to customers.

TOURISM



OPPORTUNITIES FROM NAMIBIA 2009 120

PROJECT TITLE	<i>TOURISM PROJECT 1</i> KOMBAHOKA LODGE
Description of project	Aminius settlement, which is approximately 200km southeast of Gobabis, is a potential tourist area with its massive salt pans and wildlife. However, there are not tourist facilities in this area. Hence the Kombahoka Lodge Committee invites potential investors to develop a lodge in the area to take advantage of this opportunity. There is additional potential of diverse cultural exhibitions by the local people comprising the culturally rich Ovaherero, world famous San and traditional Tswana communities.
Thematic / Functional Area	Tourism
Estimated Project Implementation Timeframe	6 months
Geographical Location/s	Aminius settlement, Omaheke Region
Potential Funding Agents	<ul style="list-style-type: none"> • Technical Partner • Local financial institutions
Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	<ul style="list-style-type: none"> • To grow the tourism industry in the area • To realise the economic potential of the region
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Feasibility study to be done to assess the viability of the new lodge;</i> • <i>Assuming a positive result of the feasibility study, business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding;</i> • <i>Submission of development plans to local authority for approval and development guide; and</i> • <i>Construction of lodge.</i>
Key Outputs	A lodge within the region for the benefit of both the local communities and the Nation.

OPPORTUNITIES FROM NAMIBIA 2009 121

Implementation Agents	Kambahoka Lodge Committee and a Technical Partner
Project Documentation Status	Summarised concept documentation is available
Market	<ul style="list-style-type: none">• Locals; and• Tourists.
Perspective	Most people who visit Namibia would like to witness acclaimed desert features. Salt pans are among well known desert features and therefore a likely attraction. Game has always been a tourist attraction. The culture element is equally attractive to tourists
Contact Person	Kambahoka Lodge Committee

OPPORTUNITIES FROM NAMIBIA 2009 122

PROJECT TITLE	<i>TOURISM PROJECT 2</i> OHANGWENA HOSPITALITY FACILITIES
	Description of project Ohangwena Region is inhabited by over 200 000 people, with the bulk of this being rural people. It has two towns, Eenhana and Helao Nafidi which are still growing. Each town seeks an investor willing to set up a hotel / lodge with conference facilities to cater for guests.
Thematic / Functional Area	Hospitality industry
Estimated Project Implementation Timeframe	1 year
Geographical Location/s	Eenhana and Helao Nafidi, Ohangwena Region
Potential Funding Agents	<ul style="list-style-type: none"> • Private companies • Property Investment Companies e.g. insurance companies.
Total Estimated Cost	To be determined.
Existing Level of Funding	Nil
Additional Funding Required	To be determined.
Business Objectives	<ul style="list-style-type: none"> • To develop infrastructure currently unavailable or inadequate for the settlements. • To lure tourists and hence raise regional cash flows. • To develop settlements in line with expected urban development.
Project Requirements/Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the new lodge; • Assuming a positive result of the feasibility study, business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding; • Submission of development plans to local authority for approval and development guide; and • Construction of hotel / lodge.
Key Outputs	<ul style="list-style-type: none"> • Bankable feasibility study and business plan • Construction of hotel / lodge

OPPORTUNITIES FROM NAMIBIA 2009 123

Implementation Agents	Ohangwena Regional Council and Investor
Project Documentation Status	Only the summarised concept document is available.
Market	1. The Northern region urbanites. 2. Trans-border traffic between Angola and Namibia.
Perspective	These facilities will enable increased stays in Namibia by people in transit to and from Angola. This has general economic benefit to the region and to the country as a whole.

OPPORTUNITIES FROM NAMIBIA 2009 124

PROJECT TITLE	<i>TOURISM PROJECT 3</i>
	RAKUTUKA TRAVEL & TOURS
	Description of project The Tourism sector is expanding in Namibia due to the vast number of tourist attractions all over the country. Currently, most of the travel agents in the country are well established international companies. With the government's support for BEE companies, the promoter has decided to enter into this business, in which she has more than 10 years experience and is very knowledgeable on the tourist attractions in the country. Hence the project entails setting up an entity which will be a Travel Agent and Tours facilitator to cater for both the domestic and international market.
Thematic / Functional Area	Tourism
Estimated Project Implementation Timeframe	6 months
Geographical Location/s	Windhoek
Potential Funding Agents	<ul style="list-style-type: none"> • Local Financial Institutions; or • Technical Partner.
Total Estimated Cost	To be determined
Existing Level of Funding	Nil
Additional Funding Required	To be determined
Project Requirements/Activities	<ul style="list-style-type: none"> • A detailed business plan must be prepared detailing, amongst other things, how the entity will obtain a portion of the market which is dominated by big companies; • A funder of the project must be identified to kick start the project.
Business Objectives	<ul style="list-style-type: none"> • Provide affordable but attractive tourism packages for clientele; and • Promote Namibia as one of the best tourism countries in the world.
Key Outputs	<ul style="list-style-type: none"> • Setting up of offices where the entity will operate from; and • Obtaining a market share which will result in sustainable operations.

OPPORTUNITIES FROM NAMIBIA 2009 125

Implementation Agents	Rakutuka Travel & Tours
Project Documentation Status	A summarised business plan last updated on 13 February 2007.
Market	SADC region, Europe & Asia
Perspective	Due to the few indigenous owned entities that are currently operating in this sector, a local promoter from the previously disadvantaged group may be able to obtain a considerable market share due to its BEE credentials. Also the promoter's extensive knowledge of the tourist attractions in Namibia will be an added advantage.

OPPORTUNITIES FROM NAMIBIA 2009 126

PROJECT TITLE	<i>TOURISM PROJECT 4</i>
	EHIROVIPUKA CONSERVANCY LODGE
Description of project	Ehrovipuka Conservancy is a communal conservancy in Ombonde area in the Kunene region. It is situated on the western borders of Etosha National Park and has a substantial population of wild animals that makes it a perfect tourist attraction area. The conservancy has a fascinating diversity of landscape and habitat. The conservancy committee seeks a project partner that will fund the establishment of the lodge in the conservancy.
Thematic / Functional Area	Tourism
Estimated Project Implementation Timeframe	1 year
Geographical Location/s	Kunene Region
Potential Funding Agents	<ul style="list-style-type: none"> • Technical Partner • Local financial institution
Total Estimated Cost	To be determined
Existing Level of Funding	None
Additional Funding Required	To be determined
Business Objectives	<ul style="list-style-type: none"> • To develop a comprehensive tourist attraction destination so as to increase arrivals. • To fully commercialize the resource. • To open up the area to economic use and bring about development.
Project Requirements/Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; • Assuming a positive result from the feasibility study, a detailed business plan to be prepared detailing how the operations will be conducted. This will be used to secure the appropriate funding; • Identification of a technical partner; and • Construction of the lodge.
Key Outputs	<ul style="list-style-type: none"> • Bankable feasibility study and business plan • Development of the various infrastructure
Implementation Agents	Ehrovipuka Conservancy Committee and Namibia Community based Tourism Assistance(NACOBTA)

OPPORTUNITIES FROM NAMIBIA 2009 127

Project Documentation Status	A preliminary tourism plan of the area and a summarised project profile
Market	Locals and tourists
Perspective	This project will add to Namibia's tourist itinerary. The rural communities in and around the Ehirovipuka Conservancy will benefit from jobs, sale of cultural wares, exhibitions and general area development.

OPPORTUNITIES FROM NAMIBIA 2009 128

PROJECT TITLE	<i>TOURISM PROJECT 5</i> RUACANA WATERFRONT
Description of project	<p>Otjipahuriro Campsite, which is operated by a community based organization, is situated on the banks of the Kunene River near the Ruacana Waterfalls in Omusati Region. The Regional Council seeks an investor / technical partner to develop the area around the waterfall and campsite into an attractive tourist destination with the following;</p> <ul style="list-style-type: none"> • Development of a waterfront; • Construction of a lodge; • Renovations of waterfall site facilities; and • Establish tour guide services, cultural and curio exhibitions. <p>This will also be able to serve as a gateway to Kunene Region, Oshana Region and the Republic of Angola.</p>
Thematic / Functional Area	Tourism
Estimated Project Implementation Timeframe	3 years
Geographical Location/s	Otjipahuriro Campsite, Omusati Region
Potential Funding Agents	<input type="checkbox"/> Technical Partner <input type="checkbox"/> Financial Institutions <input type="checkbox"/> Government
Total Estimated Cost	To be determined.
Existing Level of Funding	Nil
Additional Funding Required	To be determined.
Business Objectives	<ul style="list-style-type: none"> • To develop a comprehensive tourist attraction destination so as to increase arrivals. • To open up the area to economic use and bring about development.
Project Requirements/Activities	<ul style="list-style-type: none"> • Feasibility study to be done to assess the viability of the project; Depending on the results of the feasibility study, business plan to be prepared detailing how the project phases will be implemented. This will be used to secure the appropriate funding; • Identification of a Technical Partner; and • Regional Council's approval for the construction to be done.

OPPORTUNITIES FROM NAMIBIA 2009 129

Key Outputs	<ul style="list-style-type: none">• Feasibility study and practical business plan• Development of the various infrastructure• Assembly and training of service groups, e.g. cultural groups; tour guides.
Implementation Agents	Omusati Regional Council and the Technical Partner.
Project Documentation Status	Only summarized concept documentation is available.
Market	SADC region and beyond
Perspective	This project will add to Namibia's tourist itinerary. The project will also bring development to the area. The rural communities in and around the Ruacana will benefit from jobs, sale of cultural wares, exhibitions and general area development. However, the project has a lot of sub-projects thus has to be done in phases.

OPPORTUNITIES FROM NAMIBIA 2009 130

PROJECT TITLE	<i>TOURISM PROJECT 6</i>
	KANUNI ARTS AND CRAFTS CENTRE
Description of Project	Nkurenkuru South is one of the least developed areas in the Kavango Region. As a way of alleviating poverty the Kavango Regional Council together with the project promoters identified the setting up of an arts and crafts centre in the constituency. Such a centre will assist in preserving the history of the constituency by collecting some of the artifacts left by the forefathers of this area. In addition to the preservation of history, the centre will encourage local communities to make baskets, pottery and other traditional materials that would be sold to tourists. This will go a long way towards alleviation of poverty in this area.
Thematic / Functional Area	Tourism
Estimated project Implementation Timeframe	6 months
Geographical Location/s	Nkurenkuru South, Kavango Region sustenance.
Potential Funding Agents	Donors
Existing Level of Funding	None
Additional Funding Required	To be determined
Total Estimated Cost	Preliminary estimated cost of construction of the arts and craft centre is N\$ 100 000.
Business Objectives	The main objective is to assist the local communities in establishing an income generating project through the establishment of an arts and craft centre to which local communities can sell their artifacts and receive some income for self
Project Requirements/Activities	<i>Identification of a potential donor to fund the material required for the construction of the centre:</i> <i>Project Implementation and Management:</i> <ul style="list-style-type: none"> • <i>Community mobilisation</i> • <i>De-bushing</i> • <i>Construction</i>

OPPORTUNITIES FROM NAMIBIA 2009 131

	<ul style="list-style-type: none"> <i>Fencing Training of community members to run a profitable business based on arts and crafts selling As part of their contribution to this project, the community members will provide their labour at no charge. The donor will only assist in the payment of the materials to be used in the project.</i>
Key Outputs	A dedicated site for the arts and craft centre.
Implementation Agents	Nkurenkuru South members and the identified Donor.
Project Documentation Status	Only a summarised concept document is available.
Market	Tourists and visitors to the constituency. Local, regional and international trade shows where products can be show cased.
Perspectives	This is a community based project aimed at poverty alleviation.

OPPORTUNITIES FROM NAMIBIA 2009 132

PROJECT TITLE	<i>TOURISM PROJECT 7</i> KING NEHALE CONSERVANCY
Description of Project	The community in King Nehale LyaMpingana area, north of Etosha National Park. Their area is not part of the national park yet it has some wild life of interest like springbok, elephant and hyena. In view of the conservancy license, the project promoters would like to develop a lodge with a capacity of about forty (40) beds. There will also be a traditional homestead and curio shops to exhibit the local culture. In addition they would like to develop the area to enable tourists to go on game drives to view the wildlife.
Thematic / Functional Area	Tourism.
Duration	1 year
Geographical Location/s	Otjikoto Region
Potential Funding Agents	<ul style="list-style-type: none"> • Developmental Financial Institutions • Joint Venture Partner
Total Estimated Cost	N\$ 6 million
Existing Level of Funding	Nil
Additional Funding Required	N\$ 6 million
Business Objectives	<ul style="list-style-type: none"> • Exploit natural resource for the benefit of locals • Create employment • Community development
Project Requirements/Activities	<ul style="list-style-type: none"> • Feasibility study • Construction of relevant infrastructure
Key Outputs	<ul style="list-style-type: none"> • Business plan • Project preparation for design & construction proposal • Project development
Implementation Agents	Business promoters and / or joint venture parties
Project Documentation Status	Only a summarised project concept is available
Market	Locals and overseas tourists Etosha.
Perspectives	The project will compliment Etosha National Park and hence gain from that park's popularity as there will be tourist spill-over from Etosha.

OPPORTUNITIES FROM NAMIBIA 2009 133

PROJECT TITLE	SERVICES PROJECT 8 MOROKENI RECREATIONAL RESORT, GOREANGAB DAM
Description of Project	Windhoek, not being located on the coast, large river, or near any desirable tourist destination, suffers from perceived lack of entertainment facilities. To address this, the promoter has identified the area around Goreangab Dam as ideal for setting up a recreational facility which will include a day picnic and swimming pool facility, three types of fully equipped bungalows, a cultural facility, a small scale yachting and canoeing facility, an up-market restaurant and a theme lodge.
Thematic / Functional Area	Recreational facilities
Duration	One and a half years
Geographical Location/s	Windhoek
Potential Funding Agents	<ul style="list-style-type: none"> • Local financial institutions • Property Developers • Private Investors
Total Estimated Cost	<p><i>Based on the feasibility study done in 2004, the cost are as follows</i></p> <ul style="list-style-type: none"> • <i>Day Picnic and Camping Facilities 16,2m</i> • <i>Bungalows, Restaurant, Lodge & Community Centre 41,7m</i> <p><i>These costs can be reduced by electing not to construct all the proposed facilities at the start of the project.</i></p>
Existing Level of Funding	To be determined
Additional Funding Required	To be determined
Business Objectives	To set up a recreational facility in Windhoek where people can relax and enjoy mainly during weekends and holidays.
Project Requirements/Activities	<ul style="list-style-type: none"> • <i>Upgrade of the 2004 Feasibility study;</i> • <i>Environmental Impact Assessment Study (EIAS) to be done;</i> • <i>Business plan based on a viable feasibility study and a positive EIAS ; and</i> • <i>Construction of recreational facilities.</i>

Key Outputs

- Project preparation for design & construction proposal
- Construction of recreational facility.

OPPORTUNITIES FROM NAMIBIA 2009 134

Implementation Agents	Property Developer
Project Documentation Status	Only a feasibility study done in 2004
Market	Windhoek residents and tourists
Perspectives	Setting up this facility will be ideal for Windhoek residents who do not currently have any similar facilities.

OPPORTUNITIES FROM NAMIBIA 2009 135

PROJECT TITLE	<i>TOURISMES PROJECT 9</i> GREEN GRASS INVESTMENT
Description of project	Green Grass Investment is a Black Economic Empowerment group which intends to acquire ownership of the Camel Lodge based in the southern border of Namibia. The lodge has a Filling station and a supermarket and is strategically located for tourists traveling to and from South Africa. The required finance is earmarked for acquisitions of the business as well to maintain it to required standards.
Thematic / Functional Area	Tourism
Estimated Project Implementation Timeframe	1 month
Planned Start date	2009
Geographical Location/s	Noordoewer, Karas Region, Namibia
Potential Funding Agents	<ul style="list-style-type: none"> • Any type of Investors with interest
Total Estimated Cost	12.7 million
Existing Level of Funding	N\$9 million
Additional Funding Required	N\$3.7 million.
Business Objectives	<ul style="list-style-type: none"> • To develop a Lodge with modern facilities to cater for the thriving southern part of the country.
Project Requirements/Activities	<ul style="list-style-type: none"> • Financial capital to get the project going.
Key Outputs	<ul style="list-style-type: none"> • Development of the various infrastructure • Income to the remotely located southerners as well as training of service groups, e.g. cultural groups; tour guides.
Implementation Agents	Green Investment and the Technical Partner/ Investor.

OPPORTUNITIES FROM NAMIBIA 2009 136

Project Documentation Status	Available on request.
Market	SADC region and beyond
Perspective	This project will add to Namibia's tourist itinerary. The project will also bring development to the area. The rural communities in and around the Noordoewer will benefit from jobs, sale of cultural wares, exhibitions and general area development.
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